

RMB Morgan Stanley Off Piste Conference

Living our Purpose, Shaping our Future

September 2025



Forward looking statements

Throughout this presentation there are certain statements made that are "forwardlooking" statements. Any statements preceded or followed by, or that include the words "forecasts", "believes", "expects", "intends", "plans", "predictions", "will", "may", "should", "could", "anticipates", "estimates", "seeks", "continues", or similar expression or the negative thereof, are forward-looking statements. By their nature, forward-looking statements are speculative and allude to known and unknown risks, opportunities, macroeconomic issues and any factors that could cause the actual results, performance or achievements of the Group to be materially different from the future results, performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements are not guaranteeing of future performance and reflect the Group's view at the date of publication of this presentation. The Group is not obliged to publicly update or revise these forwardlooking statements for events or circumstances occurring after the date of publication of this report. Any forward-looking statement contained herein based on current trends and/ or activities of the Group should not be taken as a representation that such trends or activities will continue in the future. No statement in this document is intended to be a profit forecast or to imply that the earnings of the Group for the current year or future years will necessarily match or exceed the historical or published earnings of the Group. Forward-looking statements should not be relied on because they involve uncertainties and known and unknown risks which risk factors are described throughout the commentary in this report, and include economic, business and political conditions in South Africa and elsewhere.



Comprehensive additional information is available on our website:

www.omnia.co.za Or email queries: omnialR@omnia.co.za





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Our Purpose & ESG



Empowering growth through sustainability and innovation

A purpose driven approach to agriculture and mining, delivering impact, resilience and value



Innovation

Customised science-based solutions through our proprietary agriculture Nutriology® model and advanced mining technologies



Sustainability

Actively contributing to global food security and responsible mineral extraction to reduce environmental impact



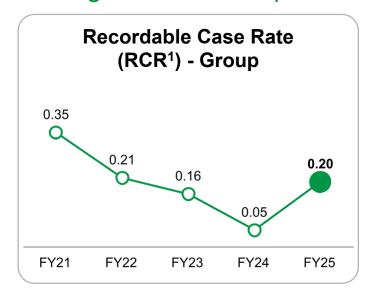
Collaboration

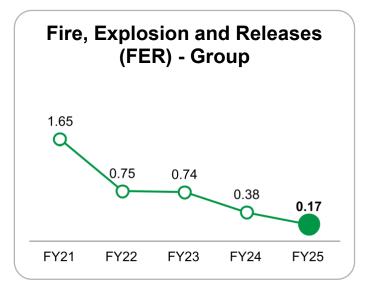
Our people work closely with customers, partners, and communities to achieve shared goals for a sustainable and prosperous future



Our commitment to safety

Driving continuous improvement to achieve zero harm

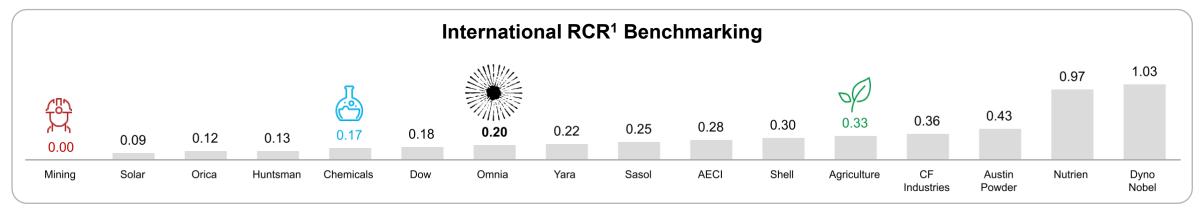




Underpinned by our values and behaviours

- Embed safe practices and standards
- Encourage open dialogue and ideas
- Act responsibly and sustainably

"See something, say something, do something"

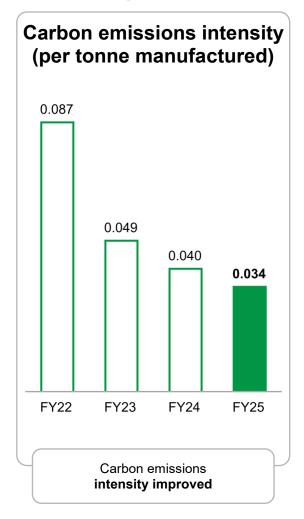


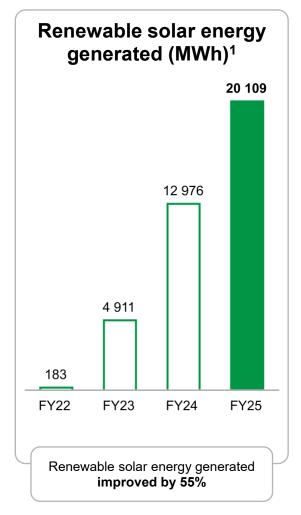
Source: Latest published results 1. Number of recordable cases or injuries relative to 200 000 working/exposure hours

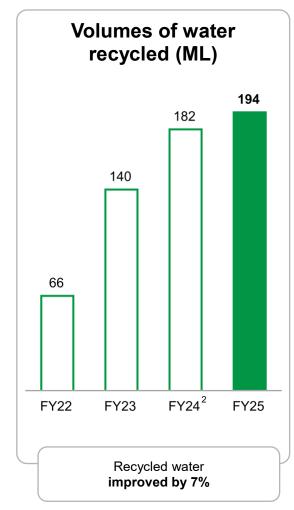


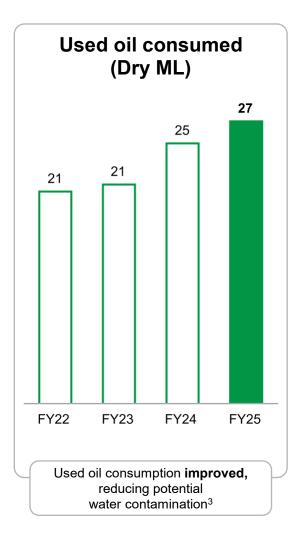
Positive shifts in our environmental impact

Delivering measurable impact through sustainable operations







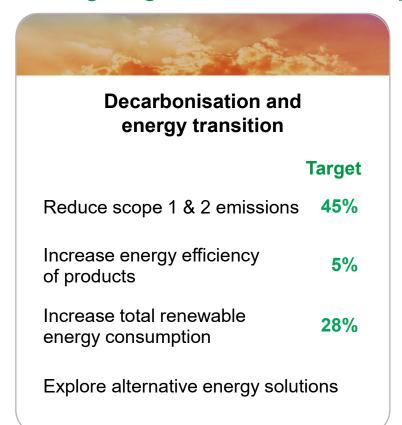


^{1.} Renewable energy relates to electricity generation 2. Restated due to new reporting system and updated validation processes 3. Consumption of 1 litre of used oil prevents potential contamination of 1 million litres of water



2030 ESG targets

Driving long-term sustainable impact on emissions, circularity and responsible land use



Water, waste and circularity		
	Target	
Reduce potable water ¹ use	10%	
Water use efficiency	4%	
Increase water recycling	15%	
Enhance circularity		



Enhancing our continued commitment to sustainability



^{1.} Includes municipal and other natural resources (underground water)



Business Overview & Performance



Omnia has a strong and competitive business portfolio

Globally competitive products and innovation in Mining and Agriculture supported by manufacturing

Agriculture



Omnia Nutriology®

- · Premium granulated & liquid fertilizer, specialities
- Holistic solution offering, known for quality, reliability and scientific rigour
- AgTech precision farming & risk management
 - Africa's largest accredited soil lab
- In country knowledge, an operational presence across SADC1

Omnia AgriBio

- A leader in AgriBio with high quality raw material, advanced R&D capabilities
- Biostimulant portfolio underpinned by humate production and kelp processing in Australia

Mining



Mining to metal proposition

- Open cast market leader
 - Bulk emulsion and blended bulk explosives
- Strong mining relationships and global presence
- Propriety precision software and electronic detonators
- Dual salt emulsion using less AN, requiring less electricity to produce and more stable
- Award-winning technology for used oil recycling
- Exemplary safety record
- Pursuing growth in international mining explosive markets Canada, Indonesia and Australia
- BME Metallurgy enhances mine yields and cost saving through innovative solutions

Manufacturing & Supply Chain



- Most modern Nitric Acid and AN product manufacturing plants in SADC1
- EnviNoxTM reduces emissions by >90% while generating carbon credits
- Advanced fertilizer manufacturing leveraging granulation and Nitrophosphate technology
- Increased rail and road tanker capacity, and doubling of ammonia nitrate storage capacity

Chemicals



- Bulk chemicals trading
- Manufacturing distribution of key water treatment chemicals

Safety integrated across systems, standards, and solutions





Proven to deliver through different economic and commodity cycles

Competitive advantage underpinned by innovative solutions and strong position

Diversified portfolio and unique offering

- Flexibility through market and geographic diversification
- Nutriology® offering instrumental in mitigating extreme weather conditions & managing on farm risk
- Pricing risk managed through product mix and alternative buying behaviour
- Globally competitive products

Strong financial position

- Consistent delivery of earnings
- Highly cash generative
- Deleveraged balance sheet
- Significant unutilised debt facilities (ESG-linked)
- Optionality for growth

Integrated manufacturing & supply chain

- Import flexibility and geographically diversified supplier base
- Agile currency and commodity price management
- Flexibility through own rail and road tankers, increased AN storage
- Shortened stock-to-cash cycle
- Modern manufacturing plants

High-return growth opportunities

- Positively leveraged to global mega trends
- Growth in key international markets in Mining
- Strategic sales for BME Metallurgy
- Distribution channels for unique biostimulant product in key strategic markets





Strategy execution delivers high quality earnings

Solid cash generation supports higher, sustainable ordinary dividend payout



Continued outstanding growth of the Mining segment



Robust volumes and resilient margins in Agriculture RSA and AgriBio, partially offset by challenges in Africa



Accelerated restructuring of Protea Chemicals; results include associated costs



Solid cash generation through strong operational performance and disciplined capital allocation



Balance sheet strength, positive net cash position



Exceptional cash distributions through ordinary and special dividend declaration

FY25	Financial	high	lights
------	------------------	------	--------

R23bn Revenue

R2.5bn Cash generated¹

R1.8bn Net cash balance²

R1.7bn Operating profit

15% Working capital: revenue

Capital returned to shareholders³ R1.3bn

^{1.} Including Supply Chain Finance 2. Excluding lease liabilities 3. Capital returned to shareholders includes shares repurchased during FY25, an ordinary dividend of 400 cents and special dividend of 275 cents per share declared



A strong FY25 operating performance from core operations

Volume and margin growth delivered in a challenging market

Mining



- Sustained volume growth driven by new contract wins and the extension of existing agreements
- Changes to the product mix, production efficiencies and cost management underpin margin enhancement
- Continued investment in technology reinforces value proposition for customers
- International growth in line with strategy
- Robust performance in Metallurgy and increased sales of ammonia derivatives

	Operating profit	R1.13bn
<u></u>	Operating margin	12.4%

Agriculture



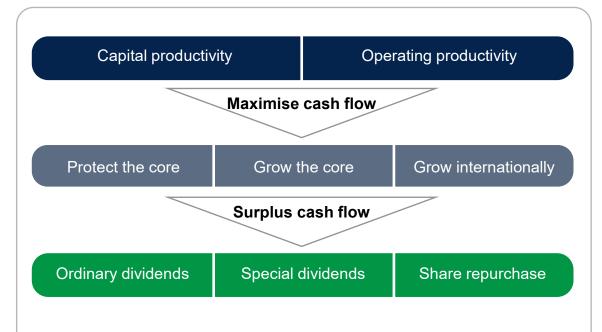
- Nutriology® model drives customer value proposition
- Enhanced manufacturing and supply chain performance supported improved delivery and volume outcome
- Favourable agronomic conditions in RSA contributed to higher demand for inputs
- Accelerated global footprint of biostimulants range
- Rest of Africa experienced challenging operating conditions

Operating profit	R0.98bn
 Operating margin	8.5%

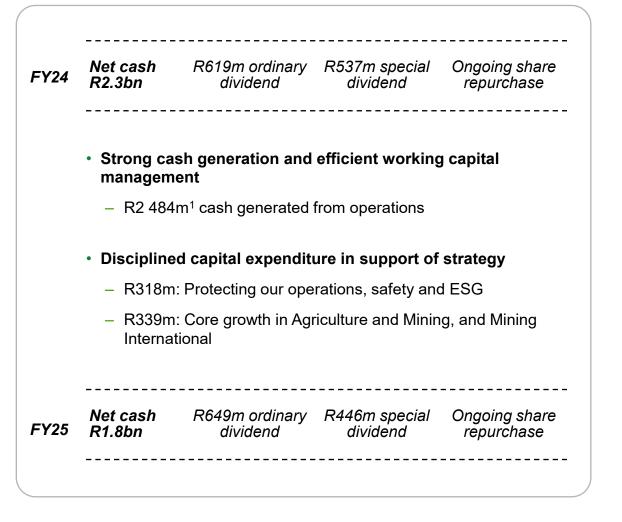


Disciplined capital allocation supports rising ordinary dividend payout

Protecting the core, growing profitability and shareholder returns



- Structured and strategic approach to capital deployment
- Strong financial position and healthy cash flow generation
- Higher dividend payout ratio supported by track record of cash generation and increasing share of profitability from Mining segment





^{1.} Including Supply Chain Finance

Investments and divestitures in the last five years

Focused on value-accretive growth, aligned with core strengths and market leadership

Capex to protect the business

Growth capex

JVs & Partnerships

M&A

- Safety and regulatory
- Maintenance capex
- ESG

Cumulative 5yr capex: c. R1bn

- Organic growth
- Mining International
- AgriBio

Cumulative 5yr capex: c. R1.5bn

- Mining International
- Accelerate growth
- Stronger distribution
- Technology and innovation



Disciplined approach to M&A opportunities explored

- Aligned to core business, with tangible synergies
- High growth assets with scalability, technology, and capability to attain global market leadership

- High value, innovation and solutions-based sectors
- Value accretive
- Market access/product expansion

Disposal of non-core assets



c. R2.2bn



c. R1bn

Other¹

c. R300m

Investment in growth opportunities



c. R80m



R184m



c. R237m



^{1.} Includes the disposal of other non-core underperforming assets since FY21



Growth



Focused strategy, disciplined execution and global growth

Strategic imperative on growth and diversification to enhance agility and resilience

Protect and grow core SADC business

- Focus on customer value creation and innovation
- Optimise efficiency and sustainability of Manufacturing and Supply Chain
- Grow share of Agriculture value chain
- Leverage competitive value proposition to expand in African explosives market

Create global mining solutions business of scale

- Export BME customer propositions and innovation globally
- Accelerate market access and reduce risk through partnerships
- Invest in infrastructure and expertise to grow globally
- Explore M&A to unlock value and scale

Deliver sustainable solutions to global AgriBio markets

- Develop high-value and sustainable solutions for customers
- Secure large-scale customer distribution in key markets
- Explore strategic opportunities and partnerships to enable value creation

Values based

High performance culture

Underpinned by sustainability

Driven by technology and innovation

Disciplined capital allocation

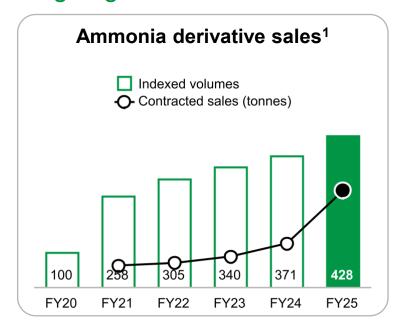
Purpose driven organisation, focused on long term shareholder value

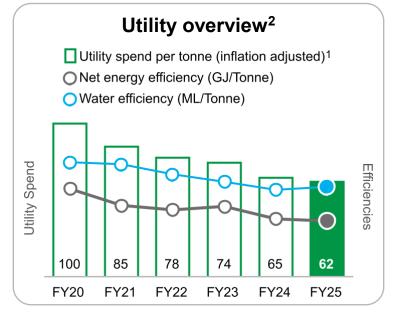
Innovating to enhance life, together creating a greener future



Manufacturing and Supply Chain supports record throughput and improved efficiencies

Ongoing investment in infrastructure enhances plant and supply reliability













Supply reliability

- Most modern manufacturing plants in SADC
- Multiple sources of supply for raw materials
- Increased use of ammonia road tankers
- Invested in AN storage to enhance supply security
- Reduced production downtime via proactive maintenance and process stability

Strategic operational flexibility

- Ability to optimise Nitrogen value chain via manufacturing and imports
- Growth of contracted ammonia derivative sales in line with strategic objectives

Efficiency and ESG delivering value

- Below utility-inflation cost increases
- Investments in ESG projects yield environmental and financial benefits
- Envinox system reduces NOx emissions >90%



^{1.} Index to 100, 2020 2. Sasolburg manufacturing complex

Leader in Agriculture with innovative customer propositions

Strong regional player with long-term track record of scientific rigour, quality and innovation

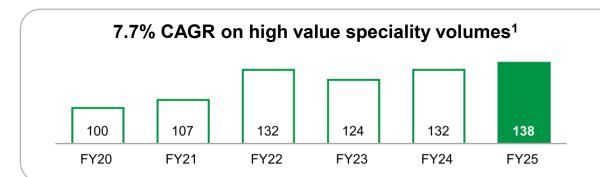
Nutriology®

- Premium product offering and agronomic services optimise yield and reduce risk for farmers
- · High value specialities product range
- AgriBio solutions enhance NUE and WUE
- Security of supply enabled by efficient plant utilisation and import flexibility
- World class analytical capability optimises customer decision making

R&D and innovation

- Partnering on emerging technologies that reduce agriculture value chain emissions
- Innovative solutions for waste reduction and microbial stimulants
- Customised solutions to meet customer requirements

Nutriology[®] enables food security and sustainable agriculture practices





Agriculture delivers sustainable cash generation, enabling international growth and shareholder returns

1. Indexed to 100 in FY20

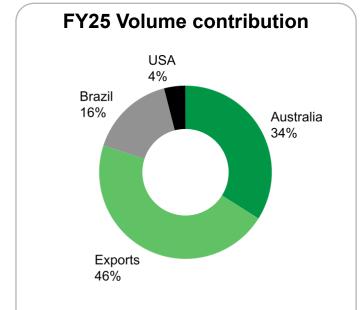


Scale distribution in AgriBio

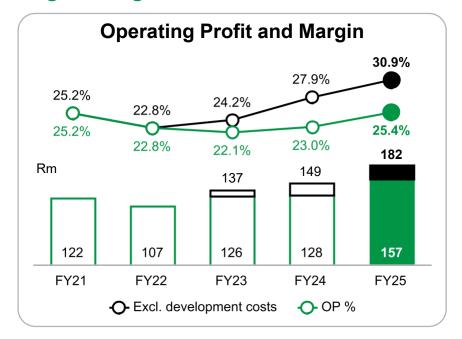
Low capital intensity, positioned to deliver robust returns and strong cash generation

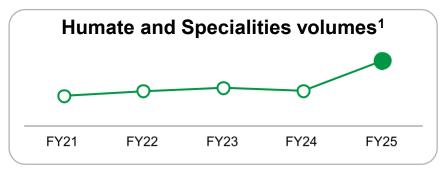
- · Biostimulant market growth expected at CAGR 9.7% from 2024 - 2032
- Leverage growing demand for sustainable agricultural practices
- Expand regional presence in Brazil
- Access to high quality raw material source
- Invest in distribution network in USA
- Strategically partner for access to greater distribution footprint

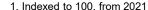




- Expanding footprint in large, fast growing biostimulant markets
- New wholesale customers onboarded, growing export volumes and plant utilisation
- Converting strong customer pipeline in the Middle East and Asia









The Mining segment is a key growth vector

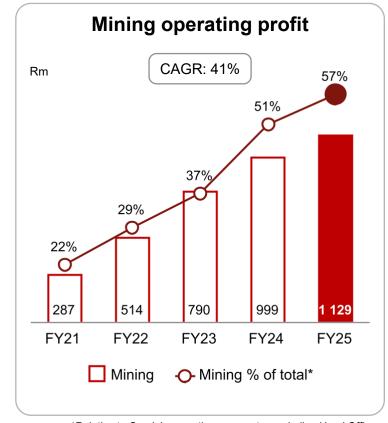
Positions BME to be a globally successful business

Attractive industry

- Underpinned by strong fundamentals driven by urbanisation and decarbonisation
- Critical mineral demand expected to grow by 10% p.a. between 2020-2040
- Lower cyclicality and price risk
- Faster cash conversion cycle
- Technological, intellectual property barriers to entry

BME's right to win

- Superior product offering
- Continuous innovation to enhance mining efficiencies
- Security of supply through local manufacturing
- Track record of successful partnerships
- Significant global organic and inorganic growth opportunities
- Hypex Bio strategic investment into next generation technology



*Relative to Omnia's operating segments, excluding Head Office

Globally competitive solutions, customer-centric innovation and best-in-class infrastructure



Ongoing execution of Mining International growth strategy

Positioned for growth and further diversification



MNK JV accelerated growth

- · Attractive market, with strong growth pipeline
- Integration progressing
- 10 contracts ceded
- 6 new contracts secured (first metal contract)
- Strong profitability





Canadian mobilisation gaining momentum

- Nairn facility non-electric plant fully commissioned, first sales realised
- AXXIS™ plant installed and cold commissioned
- First underground contract secured
- Hypex Bio infrastructure build commencing
- Opportunity to enter adjacent markets certifications in progress





Australian organic growth strategy in progress

- Local infrastructure establishment, supply security, optimised costs
- Evaluating support to other regions Asia Pacific
- Successful AXXIS™ trials with Tier 1 miners
- AXXIS[™] plant cold commissioned
- Exploring partnerships to accelerate market entry





Additional global opportunities

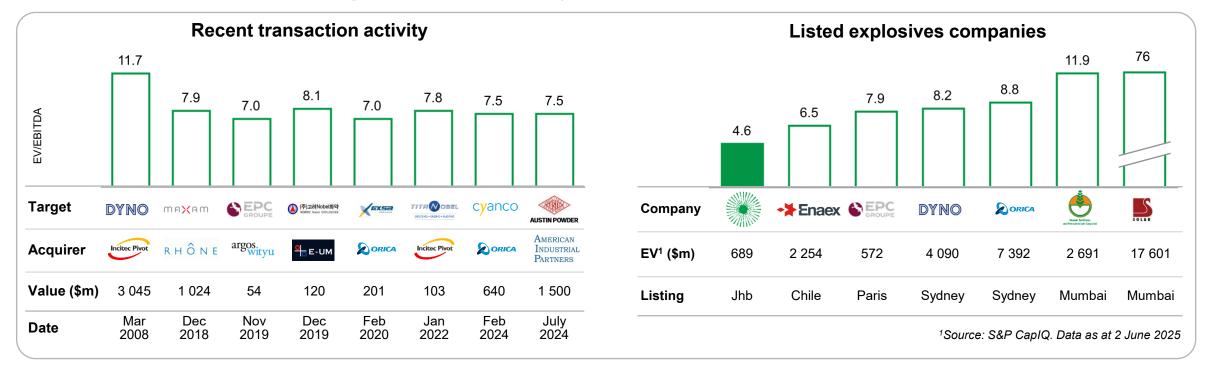
- Expansion across SADC and West Africa
- Growth of BME Metallurgy into primary markets -Unlocking growth in the Uranium sector
- Partnerships in new regions
- Leveraging Hypex Bio technology
- Consider value accretive M&A





Global explosives multiples reflect strong fundamentals

Omnia presents a compelling value opportunity



- Mining is an attractive sector with strong fundamentals and long-term growth potential
- The explosives industry is consolidating based on regional advantages and global customers
- BME has strong competitive position in fast-growing African mining markets, making it a compelling strategic partner
- Omnia undervalued in global context









Outlook



Complex global environment presents risks and opportunities

Agility and strategic optionality unlock value



Challenging operating environment

- Geopolitical tension increasing market volatility
- Rise in trade protectionism and geopolitical risks, disrupting supply chains
- Persistent currency volatility, US dollar shortage in African markets
- Pricing pressures in some markets (Zambia and Mozambique), and commodities (coal and diamonds)
- Infrastructure constraints persist in South Africa
- Excessive rainfall and extremely volatile weather conditions

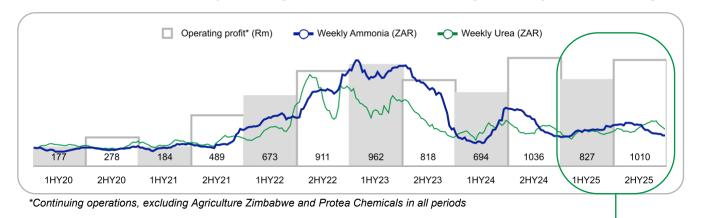
Supportive market dynamics

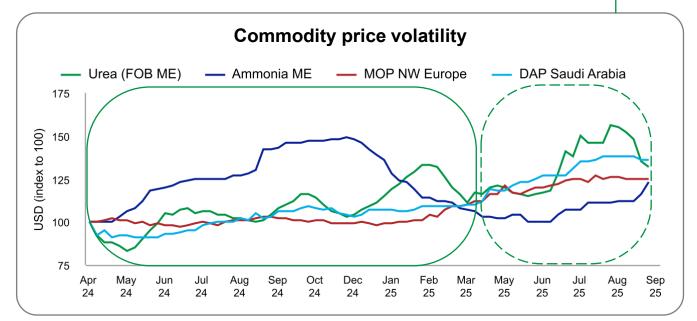
- Mining sector underpinned by strong demand for critical minerals essential to energy transition
- Accelerating exploration activity and rising global mining capex investment
- Urbanisation and population growth driving longterm mineral and food demand
- Rising incomes and technological advancements supporting increased agricultural productivity
- Sustained fertilizer demand to maintain and improve crop yields
- Growing ESG focus and evolving regulatory frameworks fueling demand for sustainable agriculture practices



Price risk managed through agile and integrated supply chain

Impact of volatility mitigated, supporting margin management





Reduced commodity price sensitivity

- Market diversification through growth in Mining
- · Increased plant throughput supported by ammonia derivative sales
- Expansion into high-value biostimulants and specialities
- Integrated supply and demand planning executed by agile procurement supports margin preservation
- Optimised working capital management





Outlook

Positive outlook driven by strong customer propositions and capital discipline in favourable primary markets

Mining

- Continued growth in mining chemicals markets
- Resilient volumes in RSA, despite lower activity due to macro challenges
- International growth on track
 - Good operational performance in Zambia partially offset by local currency strength
 - Mobilising new contracts in Namibia and Indonesia
 - Commissioning of infrastructure in Canada and Australia
- Continue to build infrastructure for Hypex Bio trials in Canada

Agriculture



- Major supplier maintenance shutdown and infrastructure disruptions in H1 successfully managed, positioning a strong H2
- Solid volumes in South Africa, supported by good agronomic conditions
- Cautious optimism for Rest of Africa
 - Improved agronomic and macroeconomic conditions
 - Operating model changes in effect
- Strong export volumes in AgriBio partially offset by drought in Australia and operating conditions in Brazil

Chemicals



- Finalisation of restructure with residual site closure costs in FY26
- Release of capital from sale of assets and working capital in H2
- Watercare performing well, while sale process continues
- Trade business operationally integrated into Manufacturing and Supply Chain

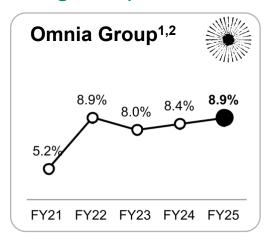


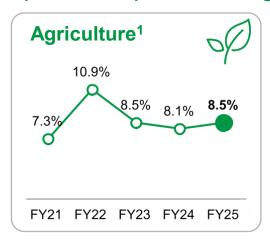
Omnia's financial strength and disciplined working capital management continue, whilst maintaining security of supply to customers

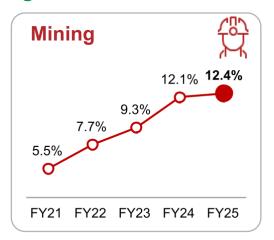


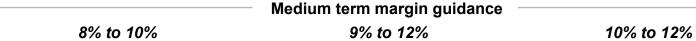
Margin performance and ROE from core operations

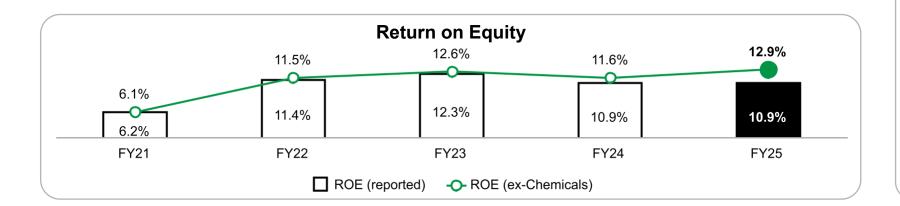
Margin expansion and capital discipline driving higher returns











Levers to further increase returns

Increase operating margin

- Mining and AgriBio growth
- New partnerships, M&A
- Fix underperforming businesses
- · Operational efficiencies

Increase asset turn

- Increase plant utilisation
- Optimise fixed asset base
- Reduce working capital

Disciplined capital allocation

- Accretive investments and disposals
- Maintain balance sheet optionality
- Sustained shareholder distributions



^{1.} Continuing operations excluding Zimbabwe for the periods FY21 to FY23 due to hyperinflation 2. Excluding Chemicals segment for all periods

Earnings enhancing initiatives off FY25 base

Benefits expected to reflect in the medium term

	Cost optimisation	Growth	Potential annual increase in profit over 3 years (Rm)
Agriculture	 Manufacturing and production efficiencies Supply chain, sourcing and logistics optimisation SADC operating model changes in effect 	 AgriBio International Specialities in South Africa Explore market adjacencies Grow traded products in SADC 	180 - 280
Mining	Asset optimisationExpense managementProduction efficiency	 Canada, Indonesia and Australia Growth in primary African markets AXXISTM Titanium rollout globally 	300 - 450
Chemicals	Operations rationalisationDisposal of non-core operations	Bulk trade business	180 - 210
Omnia Group	Consolidate non-performing geographies and assetsOrganisational and operating model changes		40 - 80
		Total:	700 - 1 020
		CAGR:	12% - 17%



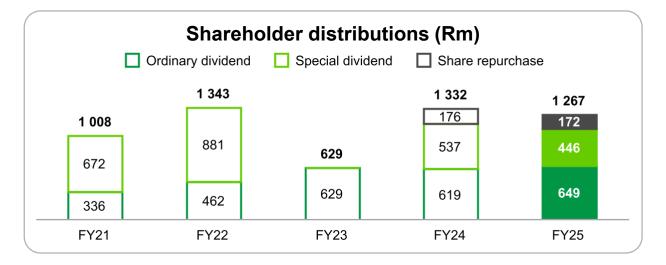
Omnia has significant potential for strong growth and returns

Attractive customer propositions and operational excellence gears us for growth

Compelling investor proposition

- Operating in primary sectors
- Mining growth driving international diversification
- **ESG** integrated business model
- Operational excellence
 - Agile and versatile supply chain capability
 - Integrated manufacturing complex
 - Most reliable production assets in SADC
- Distinct competitive advantage in Mining and Agriculture
 - Pioneering, innovative and superior blasting technology
 - Premium Agri solutions through Nutriology®
 - AgriBio superior quality humate source
- Cash generative, strong balance sheet
- Attractive dividend yield









Thank You





SHARE DETAILS & IR CONTACTS

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ISIN: **ZAE000005153**

omniair@omnia.co.za

Omnia Investor Relations







Annexures



Governance | Board

Board Members



Independent Non-executive directors



Executive directors



Tina Eboka Chair



Joined the board in 2016 and appointed as chair in 2022; with over 27 years' board level strategy consulting experience



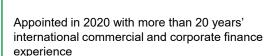
Seelan Gobalsamv **Chief Executive Officer**



Appointed as non-executive director in 2018, CEO in 2019; with more than 20 years' executive leadership experience



Stephan Serfontein **Finance Director**





George **Cavaleros Audit and Risk Committee Chair**



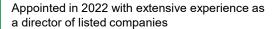
Appointed in 2019 with 30 years' experience in financial services

Wim **Plaizier** Social and Ethics **Committee Chair**



Appointed in 2019 with 35 years' global and senior management experience







Thoko Mokgosi-Mwantembe **Remuneration and Nominations Committee Chair**

Appointed in 2018 with extensive experience as a director of various multinationals



Prof. Nick Binedell Independent **Non-executive Director**

Appointed in 2017 with over 30 years' business leadership and strategy experience



Management team

Seelan Gobalsamy **Chief Executive Officer**

Chartered Accountant (SA) AMP (Harvard)



Stephan Serfontein Finance Director

Chartered Accountant (SA)



Tiaan Kotzé **Chief Operating Officer**

Chartered Accountant (SA)



Ditebogo Malatsi SHEQ and Sustainability

MPhil (Development Finance) Cum Laude

Ralf Hennecke Mining

Mining Engineer, MBA



Nerina Bodasing Communications and Investor Relations

MBA, BSc (Hon)



Bronwyn Murray Human Resources

BCom and LLB Postgraduate Diploma (Administrative Law)



Glen Heinrich Strategy, Capital and M&A

MSc (Chem Eng), PhD (Chem Eng), CFA



BEng (Mechanical)



Francois Visagie Manufacturing

MEng (Chem), BCom (Econ)



Simphiwe Mdluli Legal, Compliance and Governance

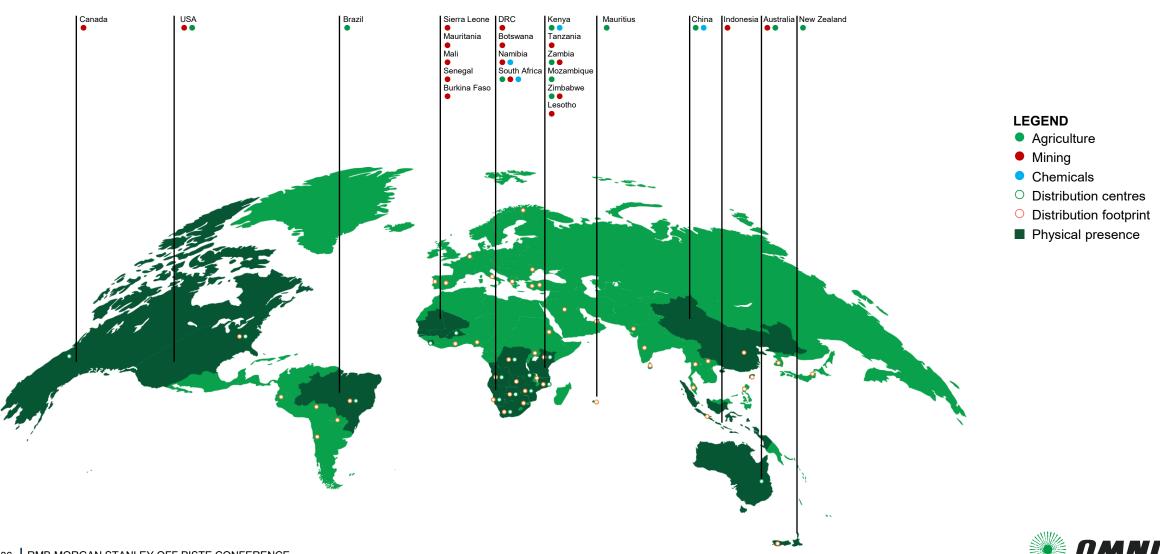
Masters of Law (LLM) Attorney of the High Court of South Africa





Our footprint

We have a physical presence in 23 countries, distributing to more than 40 countries from over 62 distribution centres and employing >3 800 people.



Strong recovery since FY21

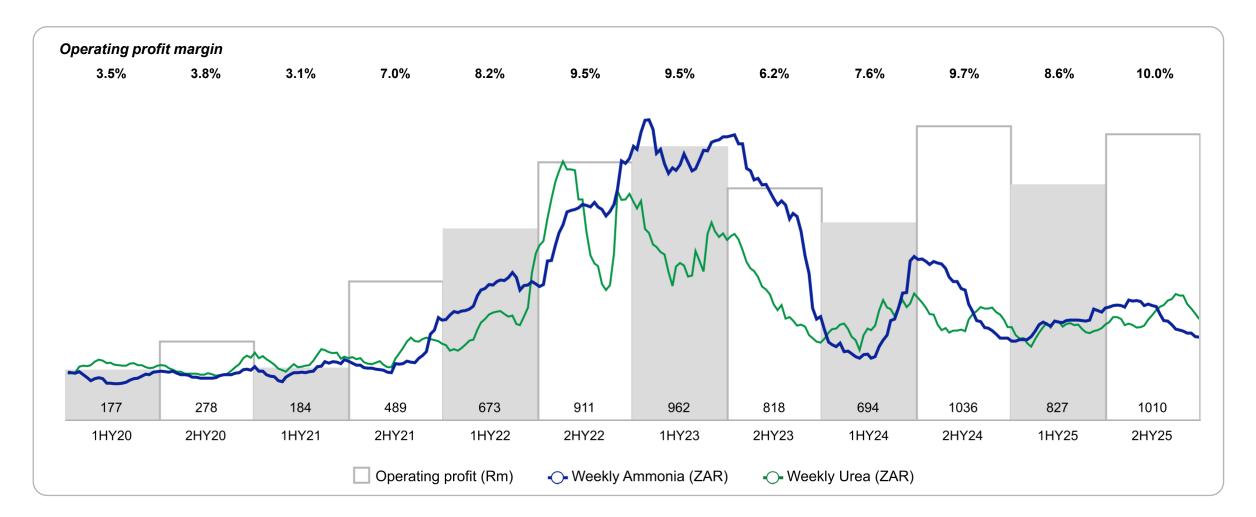
	FY21	FY22	FY23	FY24	FY25
EBITDA					
Agriculture ¹	1 090	1 648	1 611	1 306	1 345
Mining	461	707	978	1 165	1 304
Chemicals	201	212	220	54	(104)
Operating profit margin ¹	4.9%	8.2%	7.6%	7.7%	7.4%
Diluted HEPS	358	671	742	691	704
Net cash position	1 767	2 352	1 818	2 301	1 770
NWC to Revenue	17.2%	15.6%	16.0%	16.2%	15.0%
Dividend per share	600	800	375	700	675
Ordinary dividends	200	275	375	375	400
Special dividends	400	525	_	325	275
ROE	6.2%	11.4%	12.3%	10.9%	10.9%
ROIC	6.3%	11.4%	14.4%	10.8%	11.4%
Credit rating					
Short term	A2	A1	A1	A1	A1
Long term	BBB+: Stable	A: Stable	A: Positive	A+: Stable	A+: Stable
B-BBEE	Level 2	Level 2	Level 2	Level 2	Level 2



^{1.} Excluding Zimbabwe FY21 to FY23

Performing through cycles

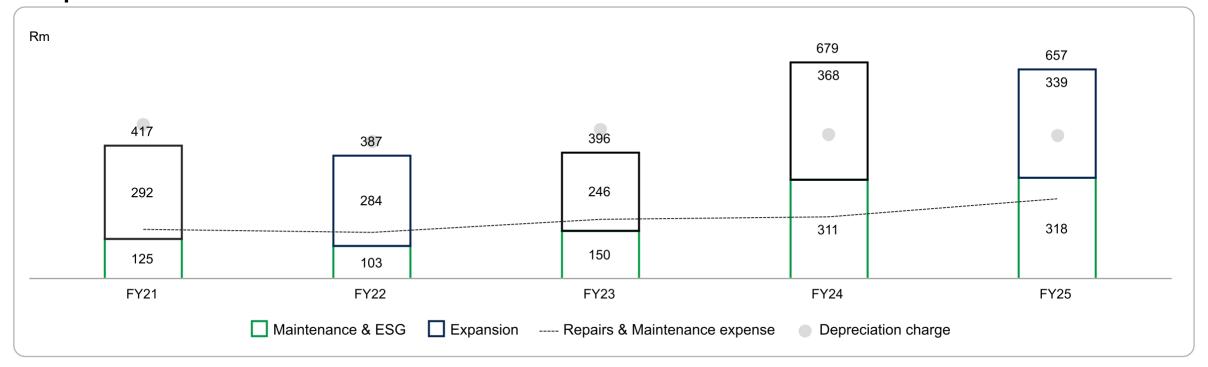
Integrated Manufacturing and Supply Chain capability and diversified growth reduce sensitivity to input price fluctuations



^{1.} Historically continuing operations, Excluding Zimbabwe and Protea Chemicals



Capital investments

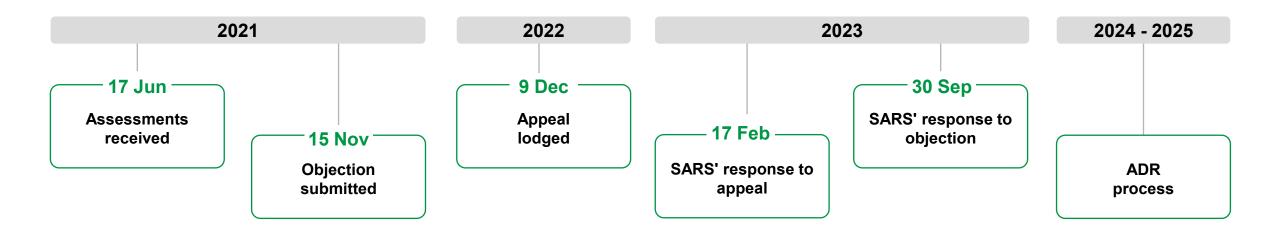


FY25 | R657m actual

- Strengthening SADC core: ANS intermediary storage tanks; NAP1 DCS upgrade; MMU replacement programme
- International growth markets: Emulsion plant BME Canada; AXXIS regional assembly plant in Australia Phase 2
- ESG: Phase 3 of solar project at Sasolburg



SARS | Update on international tax dispute



Background

- On 9 December 2022, Omnia lodged notice of appeal and intention to partake in ADR (following SARS' partial allowance of our objection)
- On 17 February 2023, SARS responded to Omnia's notice of appeal and notified that matter is appropriate for ADR
- ADR commenced in FY24, is ongoing and at an advanced stage with conclusion expected in the near term.

Next steps

- If agreement cannot be reached during ADR, appeal to the Tax Court to resume
- · Alternatively, Omnia may also seek relief in terms of the Mutual Agreement Procedure under the various double taxation agreements between RSA and foreign jurisdictions

