



**OMNIA**

# Interim Results Presentation

Living our Purpose, Shaping our Future

For the six months ended 30 September 2025



# Forward looking statements

Throughout this presentation there are certain statements made that are “forward-looking” statements. Any statements preceded or followed by, or that include the words “forecasts”, “believes”, “expects”, “intends”, “plans”, “predictions”, “will”, “may”, “should”, “could”, “anticipates”, “estimates”, “seeks”, “continues”, or similar expression or the negative thereof, are forward-looking statements. By their nature, forward-looking statements are speculative and allude to known and unknown risks, opportunities, macroeconomic issues and any factors that could cause the actual results, performance or achievements of the Group to be materially different from the future results, performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements are not guaranteeing of future performance and reflect the Group’s view at the date of publication of this presentation. The Group is not obliged to publicly update or revise these forward-looking statements for events or circumstances occurring after the date of publication of this report. Any forward-looking statement contained herein based on current trends and/ or activities of the Group should not be taken as a representation that such trends or activities will continue in the future. No statement in this document is intended to be a profit forecast or to imply that the earnings of the Group for the current year or future years will necessarily match or exceed the historical or published earnings of the Group. Forward-looking statements should not be relied on because they involve uncertainties and known and unknown risks which risk factors are described throughout the commentary in this report, and include economic, business and political conditions in South Africa and elsewhere.



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# Innovating for impact, growing with purpose

Transforming agriculture and mining through focused action and long-term value creation



## Innovation

Customised science-based solutions through our proprietary agriculture Nutriology® model and advanced mining technologies



## Sustainability

Actively contributing to global food security and responsible mineral extraction to reduce environmental impact



## Collaboration

Our people work closely with customers, partners, and communities to achieve shared goals for a sustainable and prosperous future

**Innovating to  
enhance life,  
together  
creating a  
greener future**

# Disciplined execution of strategy delivers growth

Operating profit increase of 12% underpinned by diversified growth and operational agility



Strong Mining performance driven by customer centricity, operational efficiency and continued international investment



Resilient performance in Agriculture despite the impact of extended supplier shutdowns, supported by volume growth



Agile manufacturing and supply chain capabilities ensured security of supply to customers



Solid cash generation driven by quality earnings, disciplined capital allocation and cost management



Balance sheet strength supports strategic optionality

## Financial highlights



Revenue

R11 222 million



Operating profit

R900 million



Operating margin

8%



HEPS growth

11%



Cash generated<sup>1</sup>

R762 million



Net working capital: revenue

16%

1. Includes supply chain finance

# Contents

- 1 Safety and ESG
- 2 Business update
- 3 Finance update
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# Safety and ESG

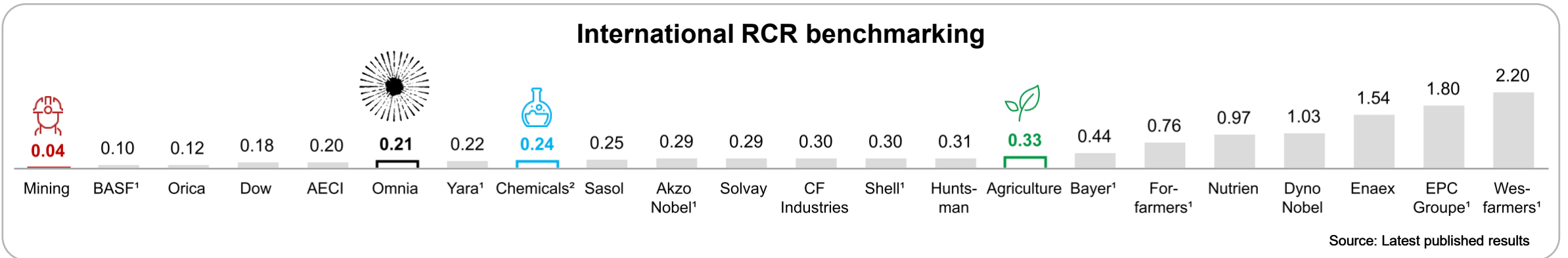
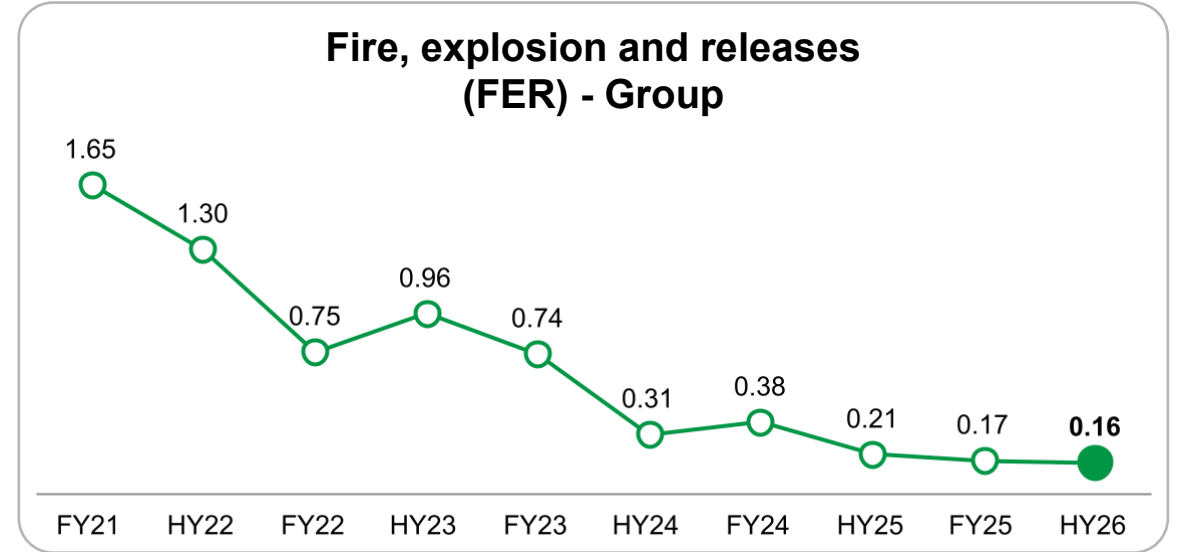
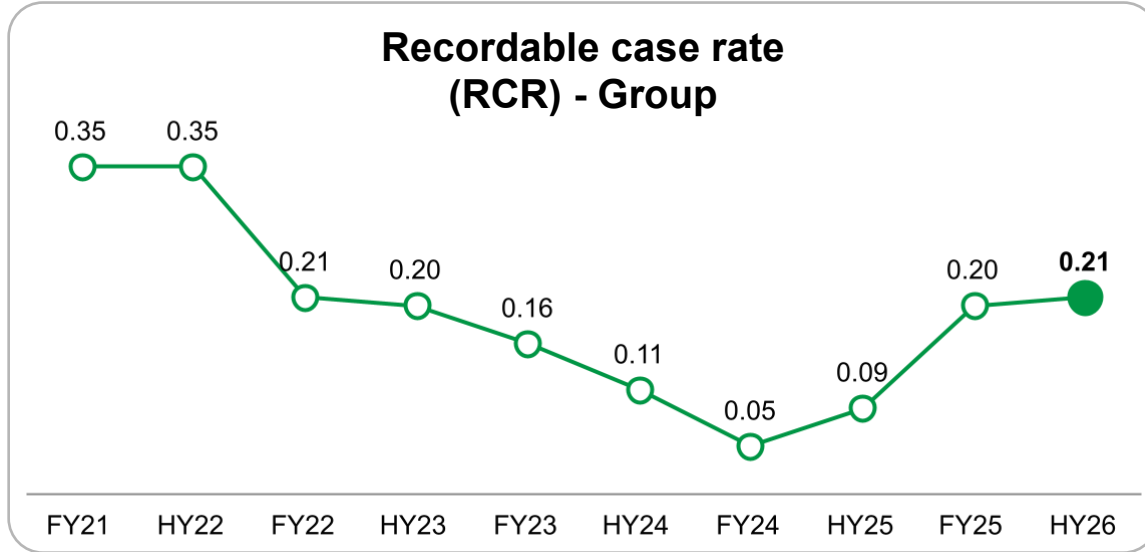


**OMNIA**



# Our commitment to safety

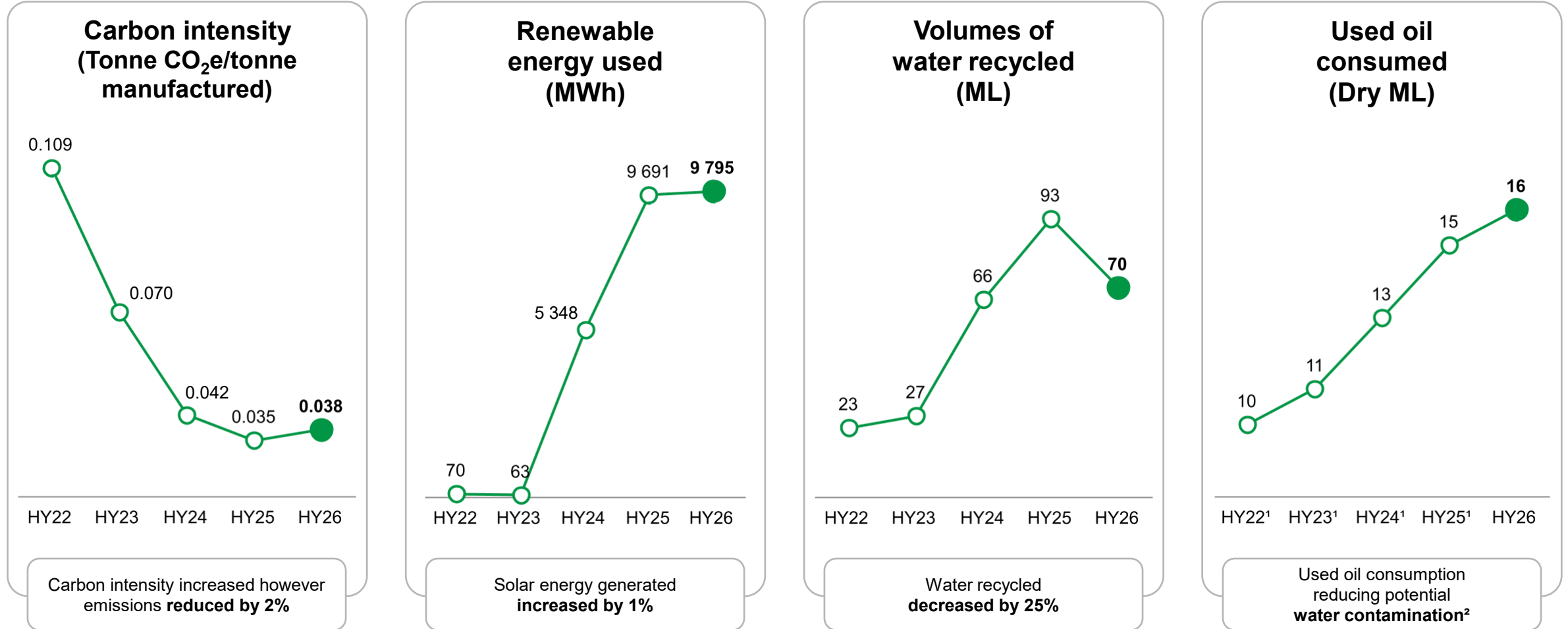
Driving an enhanced focus to achieve zero harm



1. Adjusted for comparability purposes to 200 000 working/exposure hours 2. Impacted by reduction in working/exposure hours, and one incident in the twelve month period

# Strengthening our continued commitment to sustainability

Sustainability performance maintained, impacted by extended shutdowns



1. Restated due to updated data validation processes 2. Consumption of 1 litre of used oil prevents potential contamination of 1 million litres of water

# Investing in people, culture and capability

## Strengthening culture and values alignment to accelerate purpose-led outcomes

### Successful 2<sup>nd</sup> tranche vesting of the Omnia Broad Based Scheme

- Initiated in July 2021
- Awarded to 3 898 employees over three years

Total to date:

**R69m**

paid to 3 033 employees



### Building our brand, investing in our future talent

- People with Disability Learnership Career Day
- University Collaborations - Fields of Study: Engineering, Science, Agronomy, Accounting, Economics



### Skills development

Chemical operations & apprenticeship  
**20 learners**

Graduates  
**34 learners**

Youth disability learnership  
**60 learners**

Employee bursaries  
**45 supported**

Blasting engineering programme  
**13 enrolled**

Pluralsight: IT learning platform  
**53 users**

### Global leadership alignment



Supervisory programme

**134 attendees**

### VALUES TO IMPACT

Leadership conference

**172 attendees**



# Business update



**OMNIA**



# Global complexity persists, presenting risks and opportunities

## Agility and strategic optionality unlock value

### Challenging operating environment

- Geopolitical tension increasing volatility in commodities, economies and financial markets
- Trade and policy uncertainty, disrupting supply chains and lead times
- Persistent currency volatility
- Infrastructure constraints persist in Southern Africa
- Extended drought cycles disrupting planting and harvesting schedules in Australia and Brazil
- Weak demand for certain commodities
- Rising input and energy costs with lower soft commodity prices

### Supportive market dynamics

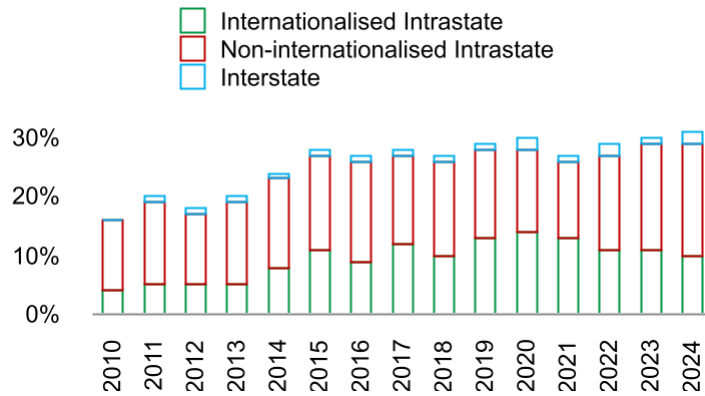
- Mining sector underpinned by strong demand for energy transition and AI data centres
- Sustainable mining practices driving need for innovative solutions
- Urbanisation and population growth driving long-term mineral and food demand
- Technology innovation supporting increased agricultural productivity
- Continued favourable agronomic conditions in South Africa
- Evolving regulatory frameworks fueling demand for sustainable agriculture practices



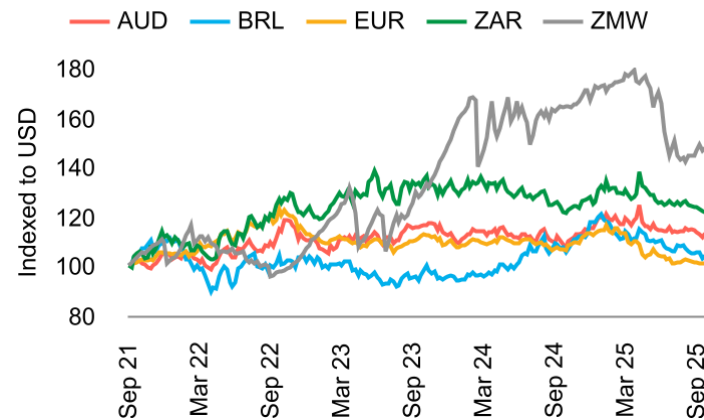
# Global complexity persists, presenting risks and opportunities

## Challenging operating environment

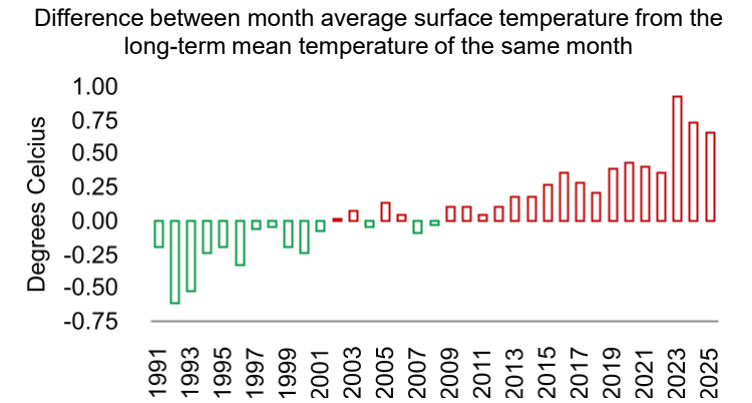
Rate of geopolitical conflicts elevated<sup>1</sup>



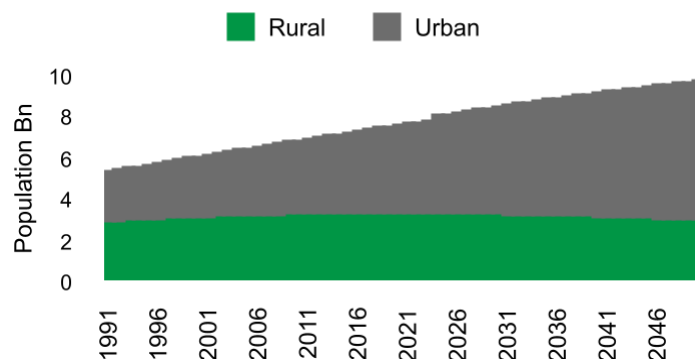
Volatile currencies persist<sup>2</sup>



Global temperature anomalies accelerating<sup>1</sup>

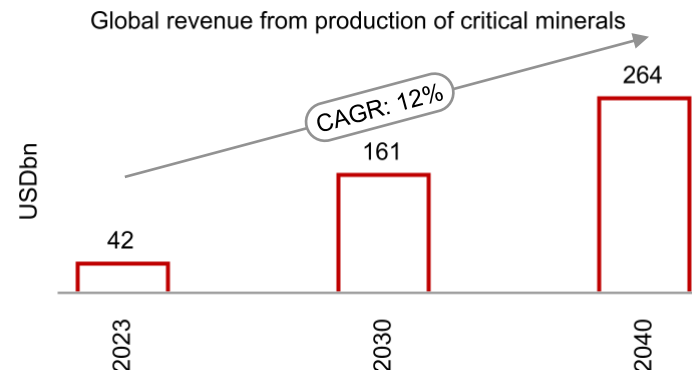


Supportive population and urbanisation trends<sup>1</sup>

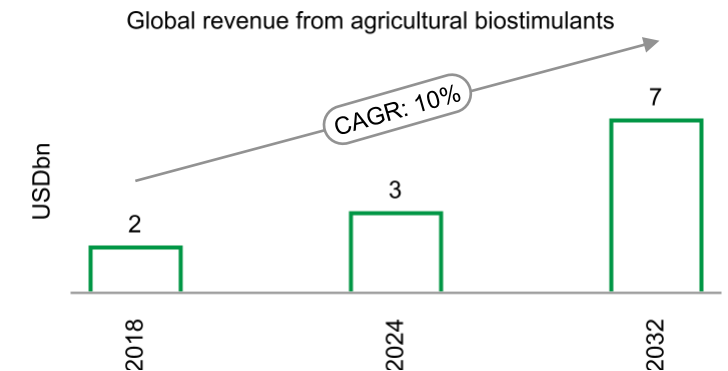


## Supportive market dynamics

Sustainable mining increasing demand for critical minerals<sup>3</sup>



Sustainable farming practices on the rise<sup>4</sup>

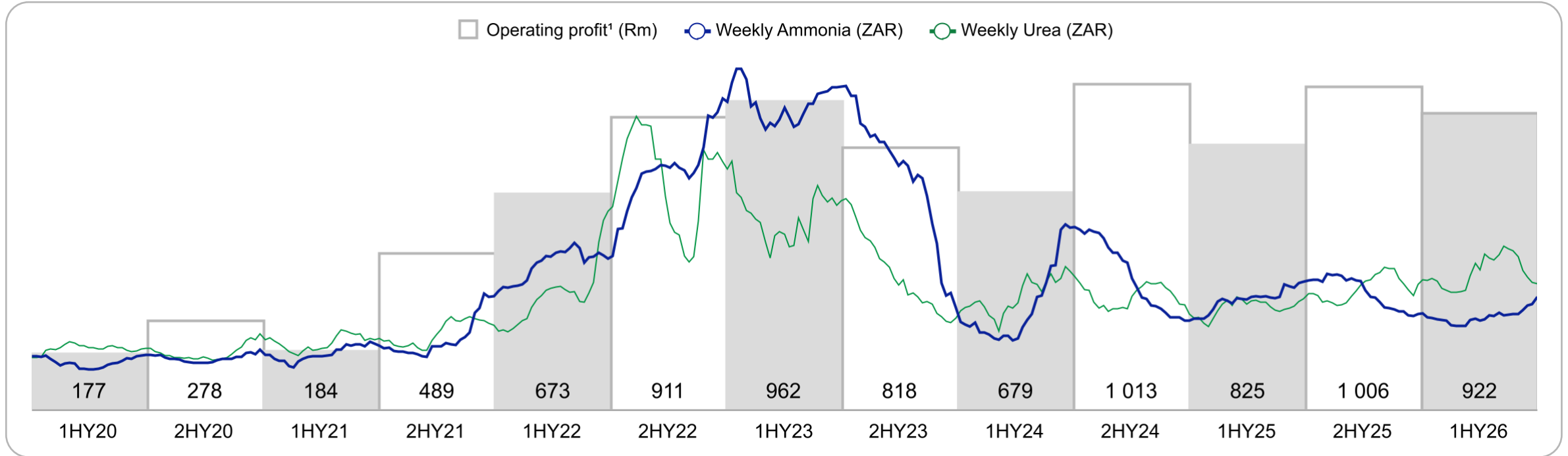


1. Ourworldindata.org 2. S&P Capital IQ 3. BDO - 2025 Global annual mining report 4. IMARC Global biostimulants market report



# Delivering sustainable earnings and reducing commodity sensitivity

Strategic diversification, supply chain agility and plant throughput driving earnings growth



- Growth of Mining segment, high value biostimulants and speciality fertilizers shift portfolio mix to stable profit streams
- Disciplined net working capital and active supply chain management reduces exposure to price volatility
- Production efficiencies and improved reliability accelerate the conversion of raw material to sales and support sustainability of ammonia derivatives sales

1. Continuing operations, excluding Agriculture Zimbabwe for HY20 up to FY23 due to hyperinflation and Protea Chemicals in all periods

# Strong financial performance

Strategy execution and operational agility delivering volume and margin growth



**Revenue**  
**R11 222m**

(HY25: R10 933m)

**3%**



**Gross profit**  
**R2 432m**

(HY25: R2 485m)

**2%**



**Operating profit**  
**R900m**

(HY25: R802m)

**12%**



**Operating margin**  
**8.0%**

(HY25: 7.3%)

**9%**



**Earnings per share**  
**326 cents**

(HY25: 289 cents)

**13%**



**Headline earnings per share**  
**320 cents**

(HY25: 288 cents)

**11%**



**Return on average equity<sup>1</sup>**  
**12.3%**

(HY25: 11.8%)

**4%**



**NWC as a % of revenue**  
**16.3%**

(HY25: 17.5%)

**7%**



**Net cash position<sup>2</sup>**  
**R695m**

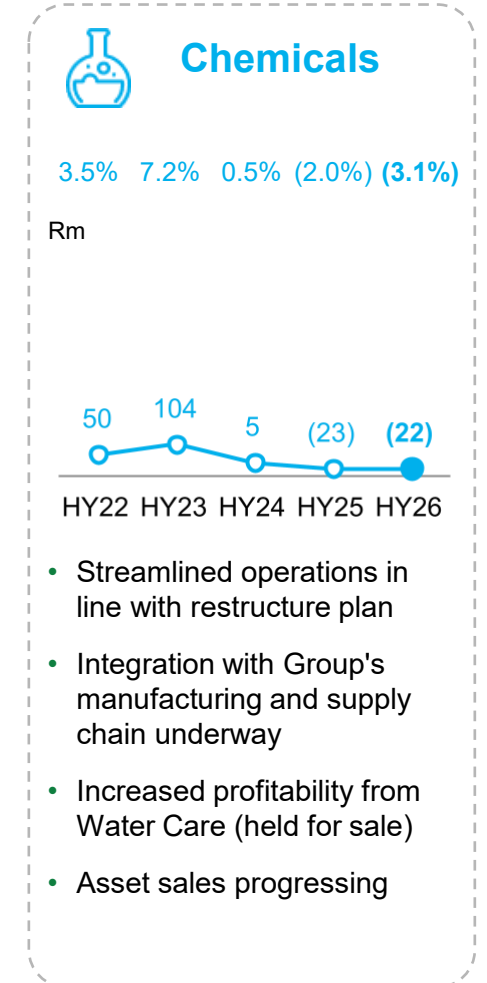
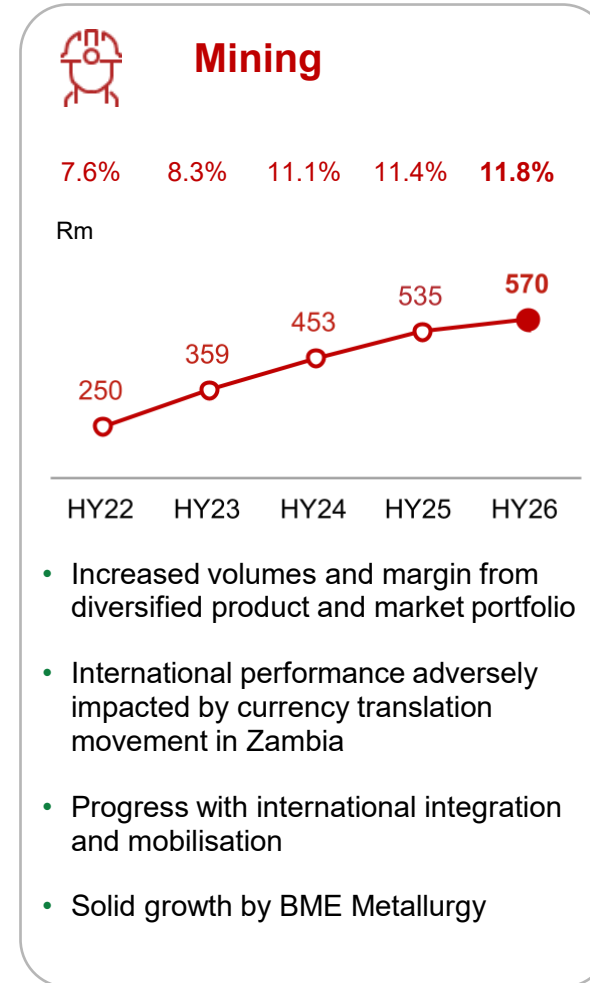
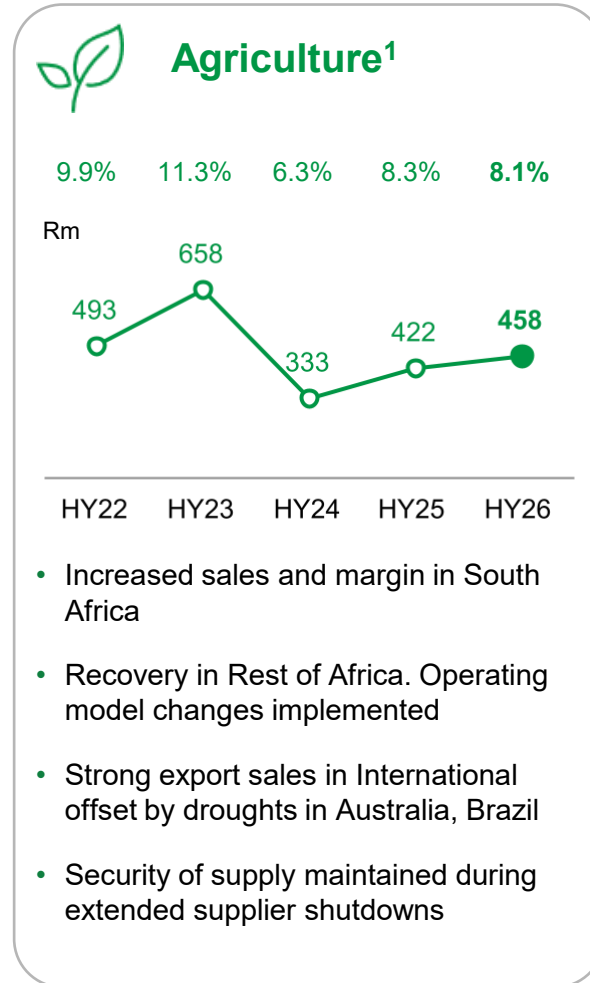
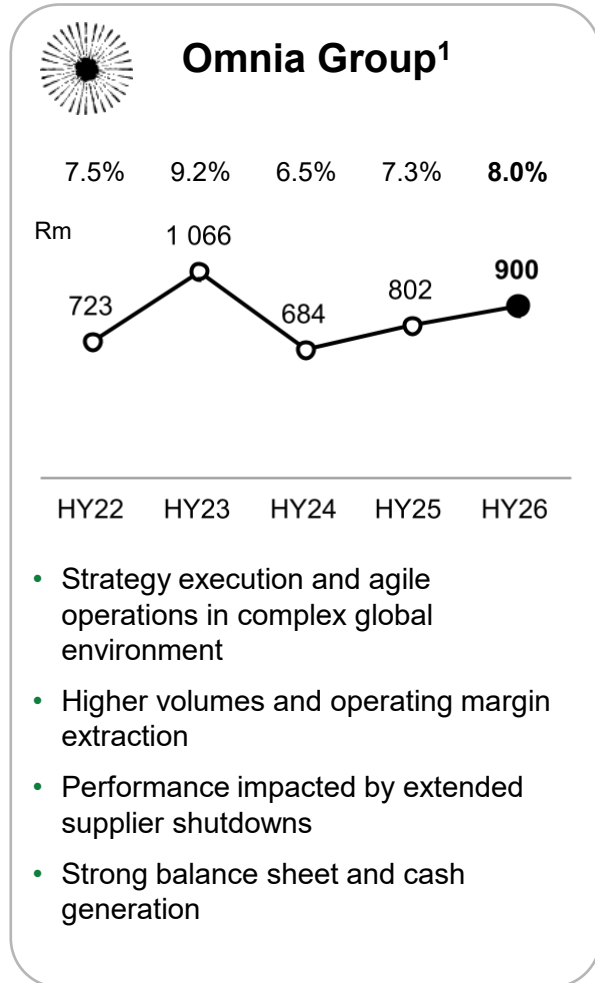
(HY25: R812m)

**14%**

1. ROE = Diluted headline earnings / average equity 2. Excluding lease liabilities

# Operating profit and margin per segment

Mining and Agriculture deliver improved performance despite external challenges



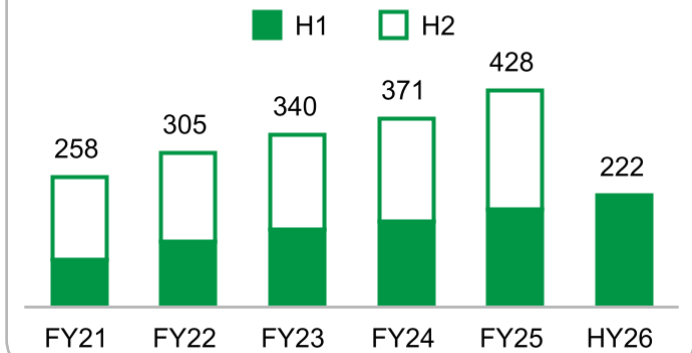
1. Continuing operations excluding Zimbabwe for HY22 and HY23 due to the impact of hyperinflation

# Resilient manufacturing performance ensured supply reliability

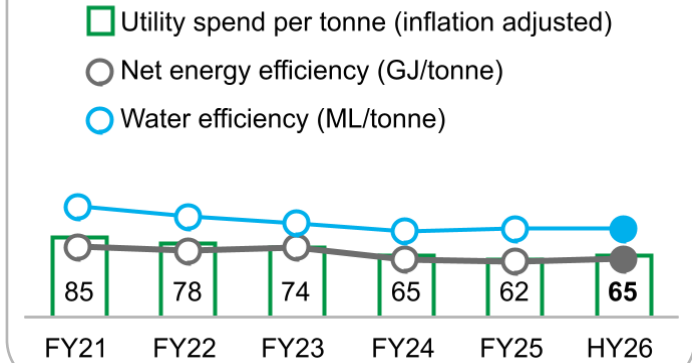
## Successfully navigated extended ammonia and steam supplier shutdowns

- Security of supply maintained through agile manufacturing and supply chain capability and strategic inventory management
- Extended shutdowns improved plant reliability, with improved uptime expected - however adversely impacting production recoveries in HY26
- New 5000-tonne ammonium nitrate storage tank enabled inventory build prior to internal shutdowns
- Strategic investment in ammonia logistics infrastructure further strengthened supply reliability
- Net energy and water efficiency negatively impacted by shutdowns, improved performance expected with solar investment

### Ammonia derivative sales<sup>1</sup>



### Utility overview<sup>2</sup>



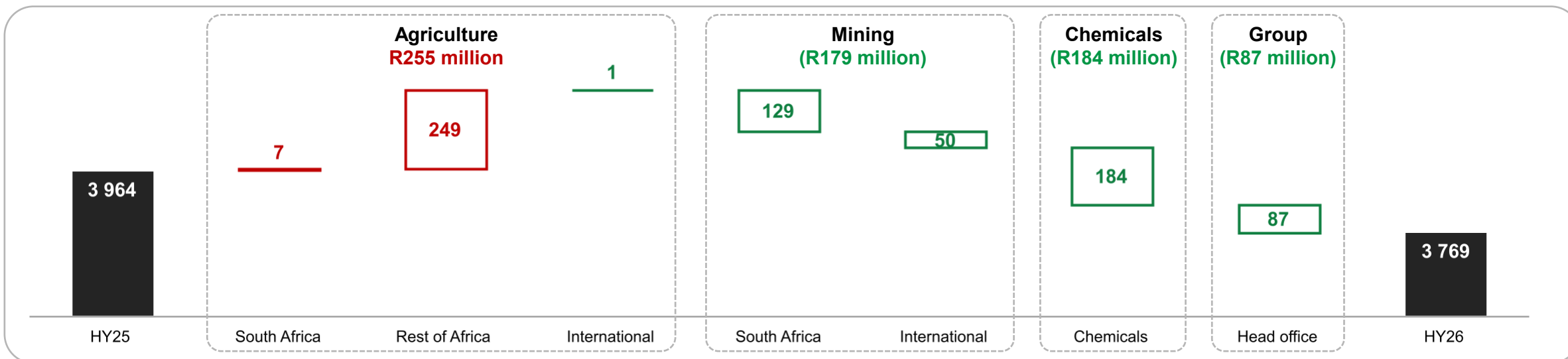
1. Index to 100, FY20 2. Sasolburg manufacturing complex

# Net working capital efficiency enhances cash conversion

Demand driving higher inventory supported by supply chain finance payables

Rm	30 Sep 2025	%	30 Sep 2024	31 Mar 2025
<b>Net working capital</b>	<b>3 769</b>	<b>(5)</b>	<b>3 964</b>	<b>3 426</b>
Inventory	6 071	12	5 418	4 800
Receivables	4 552	(4)	4 718	3 948
Payables	(6 854)	(11)	(6 172)	(5 322)
<b>NWC as a % of revenue<sup>1</sup></b>	<b>16.3%</b>		<b>17.5%</b>	<b>15.0%</b>

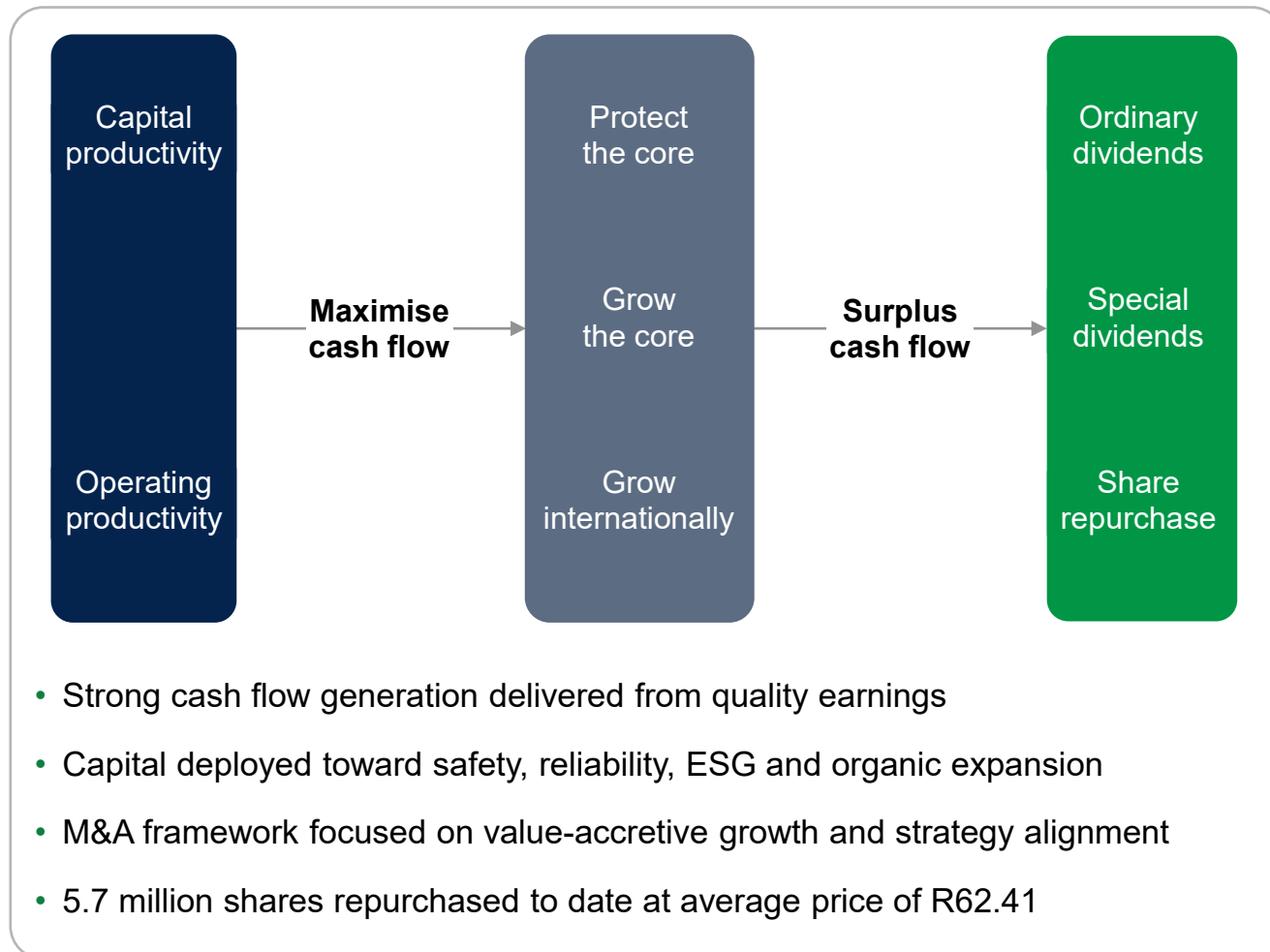
- **Agriculture RSA** increased inventory in preparation for earlier planting season offset by increased payables (incl supply chain finance)
- **Agriculture Rest of Africa** increased inventory relative to the prior period due to the timing of contractual business
- **Mining RSA** decreased due to lower receivables and higher payables
- **Chemicals** decreased in line with successful execution of restructure plan, lower receivables



1. Revenue is defined as 12 month-rolling

# Disciplined capital allocation enables sustainable growth

Protecting the core, growing profitability and shareholder returns



	<i>Net cash<sup>1</sup></i>	<i>Share repurchase</i>
<b>HY25</b>	<b>R812 million</b>	<b>R61 million</b>
<ul style="list-style-type: none"> <li>• Paid final <b>ordinary and special dividend</b> totaling R1 094m (August 2024: R1 152m)</li> <li>• R1 122m <b>cash generated from operations<sup>2</sup></b> (HY25: R1 155m)</li> <li>• <b>Working capital investment<sup>3</sup></b> of R360m to support growth (HY25: R530m)</li> <li>• <b>Disciplined capital expenditure in support of strategy</b> <ul style="list-style-type: none"> <li>– R144m: Protect core operations, safety and ESG (HY25: R88m)</li> <li>– R123m: Growth in South Africa and Internationally, across Agriculture and Mining (HY25: R176m)</li> <li>– A+(ZA) long-term credit rating maintained, stable outlook</li> </ul> </li> </ul>		
<b>HY26</b>	<b>R695 million</b>	<b>R12 million</b>

1. Excludes lease liabilities 2. Excludes working capital movement 3. Includes supply chain finance



# Finance update



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# Statement of comprehensive income

Rm	Unaudited 6 months 30 Sep 25	%	Unaudited 6 months 30 Sep 24	Audited 12 months 31 Mar 25
Revenue	11 222	3	10 933	22 818
Cost of sales	(8 790)	(4)	(8 448)	(17 689)
<b>Gross profit</b>	<b>2 432</b>	<b>(2)</b>	<b>2 485</b>	<b>5 129</b>
<i>Gross profit margin</i>	<i>21.7%</i>		<i>22.7%</i>	<i>22.5%</i>
Distribution & administrative expenses	(1 596)	9	(1 749)	(3 353)
Net other operating income and expenses	71	(1)	72	–
Impairment losses on non-financial assets	–	–	–	(13)
Net impairment losses on financial assets	(31)	14	(36)	(116)
Share of net profit of investments: equity accounted	25	(22)	32	59
<b>Operating profit before items below</b>	<b>901</b>	<b>12</b>	<b>804</b>	<b>1 706</b>
<i>Operating margin before items below</i>	<i>8.0%</i>		<i>7.4%</i>	<i>7.5%</i>
Net impact of hyperinflation and forex	(1)	50	(2)	(8)
<b>Operating profit</b>	<b>900</b>	<b>12</b>	<b>802</b>	<b>1 698</b>
<i>Operating margin</i>	<i>8.0%</i>		<i>7.3%</i>	<i>7.4%</i>
Net finance expense	(49)	(58)	(31)	(93)
<b>Profit before income tax</b>	<b>851</b>	<b>10</b>	<b>771</b>	<b>1 605</b>
Income tax expense	(307)	(11)	(276)	(508)
<b>Profit for the year</b>	<b>544</b>	<b>10</b>	<b>495</b>	<b>1 097</b>

**Revenue** increase driven by Agriculture's higher volumes and favourable pricing dynamics, Mining's volume growth and portfolio diversification, which offset impact of restructured Chemicals segment

**Gross profit** decrease due to rationalisation of Chemicals segment product lines and extended supplier shutdown impacting cost recoveries

**Distribution and admin expenses** decrease mainly relates to adjusted cost base of the restructured Chemicals segment and once-off costs in the prior year

**Net other operating income** are derived from fair value adjustments, foreign exchange gains and sale of assets

**Net impairment losses on financial assets** relates to ECL adjustments

**Share of net profit of investment** relates to profits from Mining JV in Indonesia where regulatory complexity impacted operations of some customers

**Net finance expense** increased due to higher utilisation of supply chain finance and lower interest earned on cash balances, partially offset by higher interest income on debtors

**Effective tax rate** of 36.0% (HY25: 35.8%) is elevated due to a deferred tax liability raised on an unrealised foreign exchange gain in Agriculture Zambia. HY25 included a provision for a tax dispute in Zimbabwe

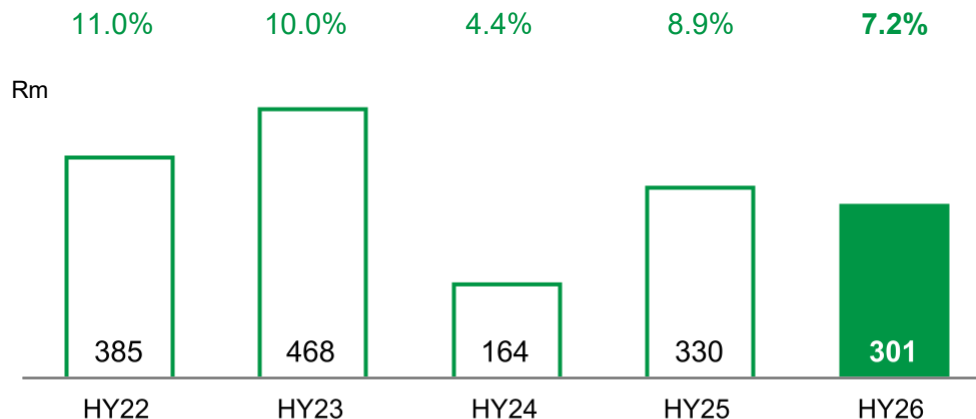
# Agriculture | Operating profit



Margins



## RSA<sup>1</sup>



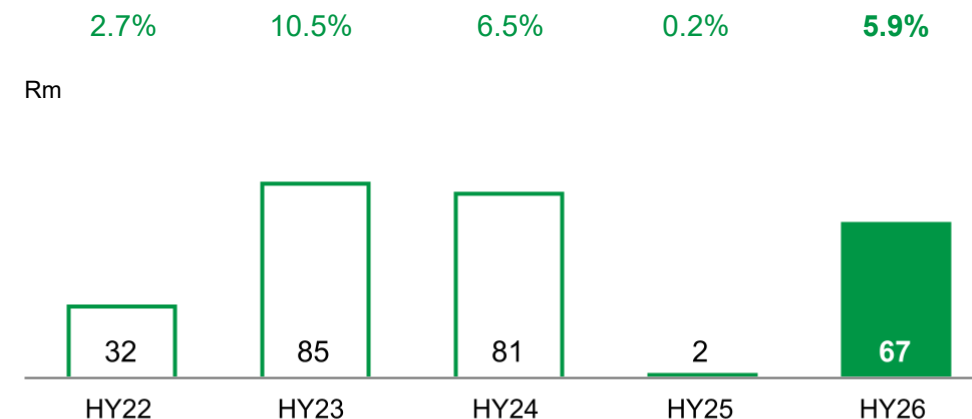
Commentary

### Revenue ↑ 13%, Operating profit ↓ 9%

- Revenue growth driven by higher sales volumes and favourable pricing dynamics
- Profits and margin adversely impacted by extended shutdown at a key ammonia and steam supplier, which affected recovery rates
- Strategic inventory management and agile manufacturing and supply chain operations ensured security of supply to customers



## Rest of Africa<sup>2</sup>

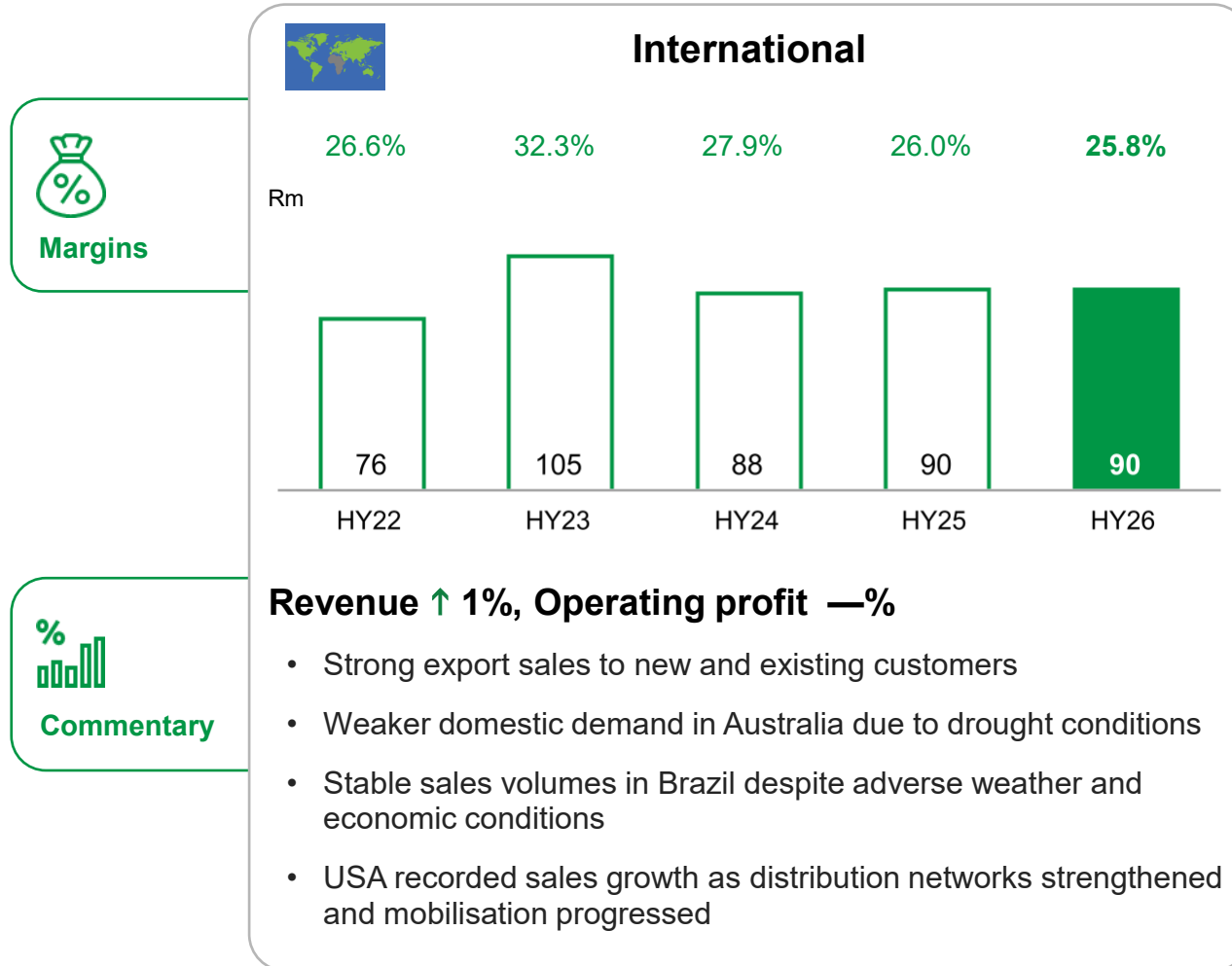


### Revenue ↑ 9%, Operating profit ↑ >100%

- Improved performance in Zambia from higher commercial sales, supported by Kwacha appreciation
- Higher sales volumes and lower cost base enhanced Zimbabwe's performance
- Restructuring in Mozambique and Kenya nearing completion

1. Includes manufacturing 2. Excludes Zimbabwe for HY22 and HY23 due to hyperinflation

# Agriculture | Operating profit



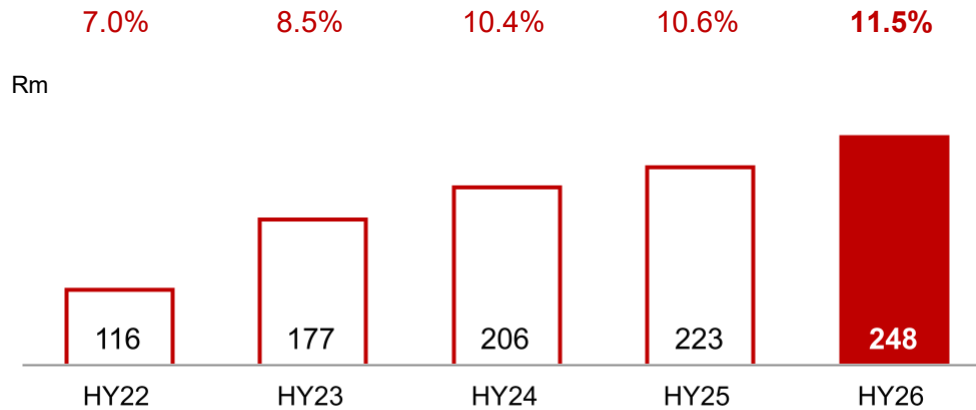
# Mining | Operating profit



Margins



## RSA



**Revenue ↑ 3%, Operating profit ↑ 11%**

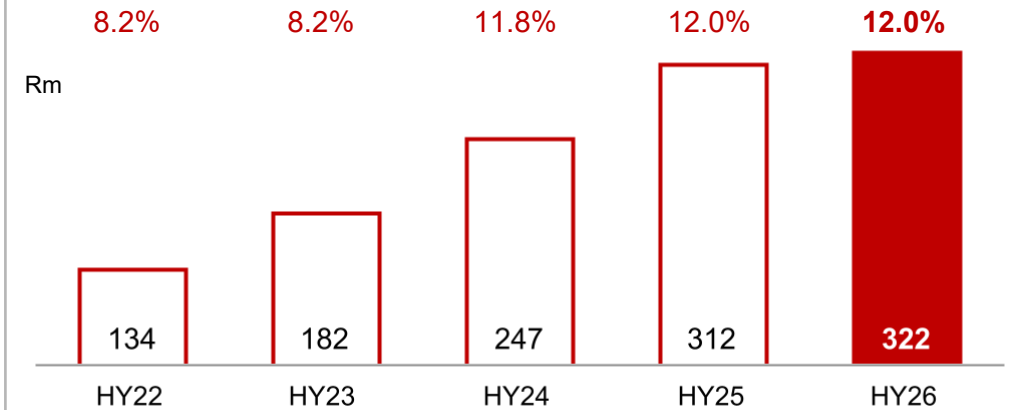
- Strong performance in challenging operating environment
- Higher sales volumes supported by contract extensions and renewals despite decline in coal and diamond production
- Cost efficiencies realised across the business



Commentary



## International



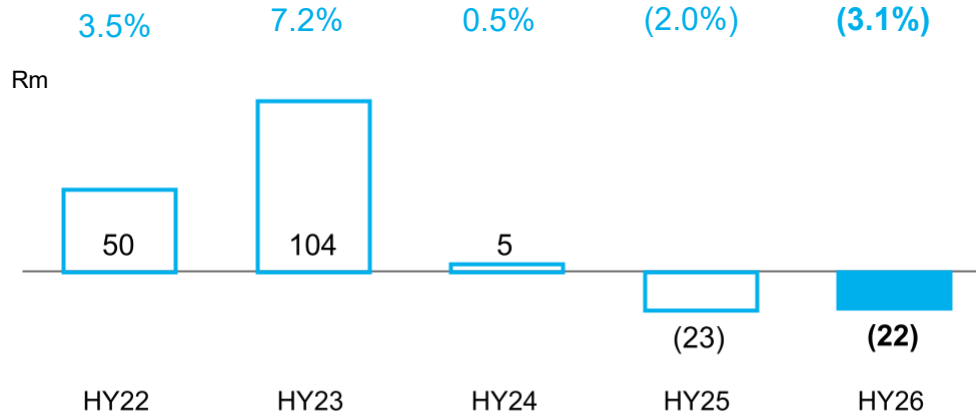
**Revenue ↑ 3%, Operating profit ↑ 3%**

- Volume growth across SADC - new business in Namibia
- Performance impacted by currency translation losses in Zambia
- Consistent profitability in West Africa despite decline in diamond market in Sierra Leone
- Stable performance in Indonesia
- Continued mobilising and resourcing in Canada and Australia
- Solid growth from BME Metallurgy

# Chemicals | Operating profit



Margins



Commentary

**Revenue ↓ 38%, Operating loss ↓ 4%**

- Streamlined operations and working capital release in line with restructure plan
- Profitable bulk trade business integration with Group's manufacturing and supply chain underway
- Water Care business benefited from new business, driving increased profitability for this *held for sale* asset
- Sale of sites progressing



# Statement of financial position

Rm	Unaudited 30 Sep 25	%	Unaudited 30 Sep 24	Audited 31 Mar 25
Property, plant & equipment	4 828	1	4 801	4 799
Right-of-use assets	463	17	395	440
Goodwill and intangible assets	15	(71)	52	18
Trade and other receivables	4 542	(3)	4 668	3 891
Inventories	6 016	11	5 418	4 738
Cash and cash equivalents	1 094	(8)	1 194	1 940
Investments accounted for using the equity method	294	11	266	288
Other assets	942	13	837	1 063
<b>Total assets</b>	<b>18 194</b>	<b>3</b>	<b>17 631</b>	<b>17 177</b>
<b>Total equity</b>	<b>9 763</b>	<b>-</b>	<b>9 753</b>	<b>10 428</b>
Deferred income tax liabilities	407	1	403	405
Lease liabilities	531	19	448	499
Trade payables & other liabilities (including supply chain financing)	6 228	13	5 532	4 699
Interest bearing borrowings & overdraft	399	4	382	170
Contract liabilities	561	(5)	593	564
Other liabilities	305	(41)	520	412
<b>Total liabilities</b>	<b>8 431</b>	<b>7</b>	<b>7 878</b>	<b>6 749</b>
<b>Total equity and liabilities</b>	<b>18 194</b>	<b>3</b>	<b>17 631</b>	<b>17 177</b>
Net cash (incl. lease liabilities)	164	(55)	364	1 271
Net cash (excl. lease liabilities)	695	(14)	812	1 770
Net working capital	3 769	(5)	3 964	3 426
Return on average Equity <sup>1</sup>	12.3%	4	11.8%	10.9%

## Total assets increased by 3%

- **Inventory** increased in preparation for earlier planting season in South Africa and improved agronomic conditions in Zambia, offset by lower inventory levels in restructured Chemicals segment
- The **Investments accounted for using the equity method** relates to investment in MNK JV in Indonesia
- **Other assets** increased primarily due to assets classified as held for sale in the Chemicals segment<sup>2</sup>

## Total liabilities increased by 7%

- **Payables** increase relates to the elevated inventory position, with higher utilisation of the supply chain finance platform
- **Contract liabilities** relates to prepaid sales for Agriculture RSA

## Total Equity remained stable

- **Earnings** offset by shareholder distributions

1. ROE = Diluted Headline earnings / Average equity 2. Net Asset Value of assets held for sale is R187 million

# Statement of cash flows

Rm	Unaudited 30 Sep 25	Unaudited 30 Sep 24	Audited 31 Mar 25
<b>Net cash inflow from operating activities</b>	<b>689</b>	<b>926</b>	<b>3 864</b>
Cash generated from operations	1 056	1 319	4 638
<i>Other cash generated from operations</i>	1 122	1 155	2 577
<i>Net working capital movement</i>	(66)	164	2 061
Net finance expense	(11)	(2)	(105)
Income taxes paid	(356)	(391)	(669)
<b>Net cash outflow from investing activities</b>	<b>(212)</b>	<b>(274)</b>	<b>(663)</b>
Purchase of PP&E	(359)	(318)	(702)
Proceeds on disposal of PP&E	119	42	58
Additions to intangible assets	-	-	(1)
Restricted cash released/(raised)	25	-	(25)
Proceeds on disposal of joint venture (Acol)	3	2	7
<b>Net cash outflow from financing activities</b>	<b>(1 370)</b>	<b>(2 083)</b>	<b>(3 676)</b>
Purchase of treasury shares	(134)	(192)	(308)
Proceeds on share scheme shares forfeited	5	3	21
Net proceeds/(repayment) of interest-bearing borrowings	183	(10)	(3)
Repayment of trade payables (supply chain finance)	(294)	(694)	(2 154)
Dividends paid	(1 094)	(1 152)	(1 152)
Repayment of lease liabilities	(36)	(38)	(80)
<b>Net decrease in cash &amp; cash equivalents</b>	<b>(893)</b>	<b>(1 431)</b>	<b>(475)</b>
Net cash & cash equivalents at beginning of the period	1 929	2 450	2 450
Effect of foreign currency movement	(6)	(50)	(46)
<b>Net cash and cash equivalents at end of the period</b>	<b>1 030</b>	<b>969</b>	<b>1 929</b>

Rm	30 Sep 25	30 Sep 24	31 Mar 25
<b>Cash generated from ops</b>	<b>1 056</b>	<b>1 319</b>	<b>4 638</b>
<i>Other cash generated from ops</i>	1 122	1 155	2 577
<i>Net working capital movement</i>	(66)	164	2 061
<b>Supply chain finance repayments</b>	<b>(294)</b>	<b>(694)</b>	<b>(2 154)</b>
<b>Cash from ops incl supply chain finance</b>	<b>762</b>	<b>625</b>	<b>2 484</b>
<b>Cash inflow from operating activities</b>			
• Solid cash generated from operations with lower net working capital investment			
• Income taxes paid decreased due to lower tax payments in Agriculture Zambia			
<b>Cash outflow from investing activities</b>			
• Investing in protecting and growing the core business, Mining International growth, and ESG projects			
• Proceeds on disposal of PP&E mainly relates to sale of Mining project infrastructure in Canada			
<b>Cash outflow from financing activities</b>			
• Lower repayment of supply chain finance payables due to timing of procurement			
• Special and ordinary dividend paid			

# Strategy and growth



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# Focused strategy, disciplined execution and global growth

Strategic imperative on growth and diversification to enhance agility and resilience

## Protect and grow core SADC business

- Focus on customer value creation and innovation
- Optimise efficiency and sustainability of manufacturing and supply chain
- Grow share of Agriculture value chain
- Leverage competitive value proposition to expand in African explosives market

## Create global mining solutions business of scale

- Export BME customer propositions and innovation globally
- Accelerate market access and reduce risk through partnerships
- Invest in infrastructure and expertise to grow globally
- Explore M&A to unlock value and scale

## Deliver sustainable solutions to global AgriBio markets

- Develop high-value and sustainable solutions for customers
- Secure large-scale customer distribution in key markets
- Explore strategic opportunities and partnerships to enable value creation

Values based

High performance culture

Underpinned by sustainability

Driven by technology and innovation

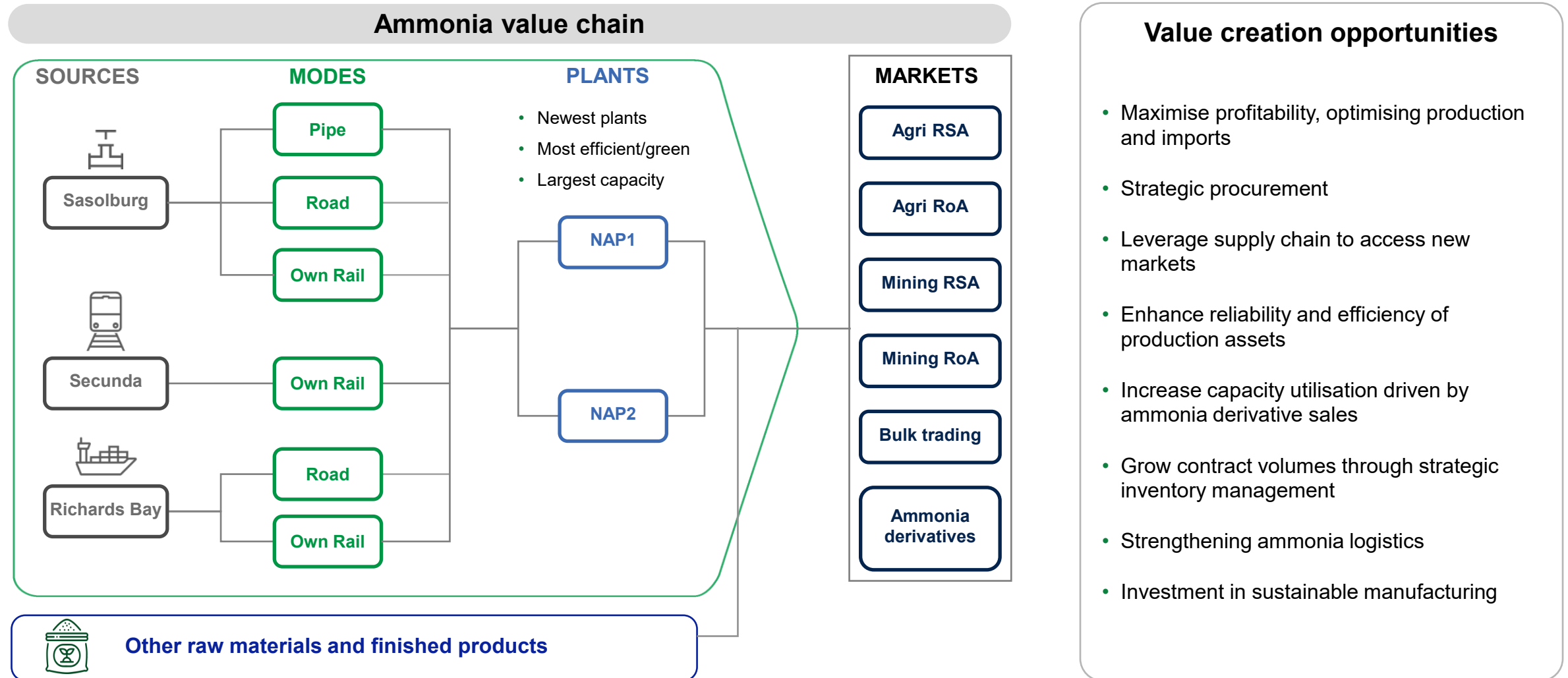
Disciplined capital allocation

Purpose driven organisation, focused on long term shareholder value

Innovating to enhance life, together creating a greener future

# Unlocking further value from manufacturing and supply chain

Competitive advantage strengthened through strategic investments



## Value creation opportunities

- Maximise profitability, optimising production and imports
- Strategic procurement
- Leverage supply chain to access new markets
- Enhance reliability and efficiency of production assets
- Increase capacity utilisation driven by ammonia derivative sales
- Grow contract volumes through strategic inventory management
- Strengthening ammonia logistics
- Investment in sustainable manufacturing

# Agriculture leader in SADC

Delivering innovative solutions and sustainable practices that enable food security

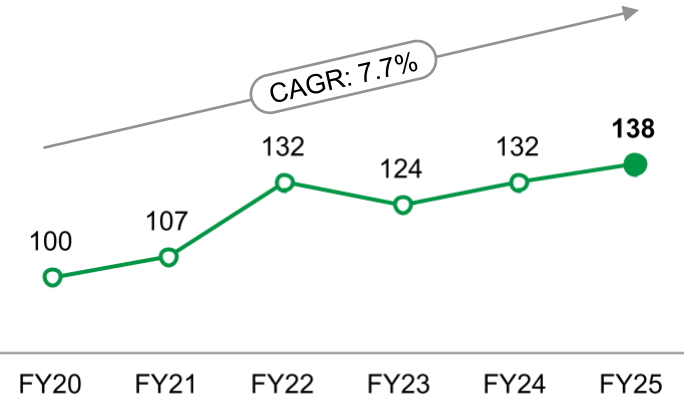
## Powerful growth engine for Africa

- Rising food demand due to growing populations
- Low and rising fertilizer application rates in Africa compared to the rest of the world
- Advanced commercial farming sector in South Africa
- Zambia adopting Nutriology® model farming principles
- Security of supply enabled by efficient plant utilisation and import flexibility

## Pioneering solutions, optimised for growth

- Largest accredited soil lab in Africa
- Precision farming and risk mitigating solutions powered by AgTech
- Biostimulant solutions enhancing nutrient and water usage efficiency
- High efficiency specialties product range
- Premium product offering and agronomic services to maximise customer returns

## Speciality volumes<sup>1</sup>



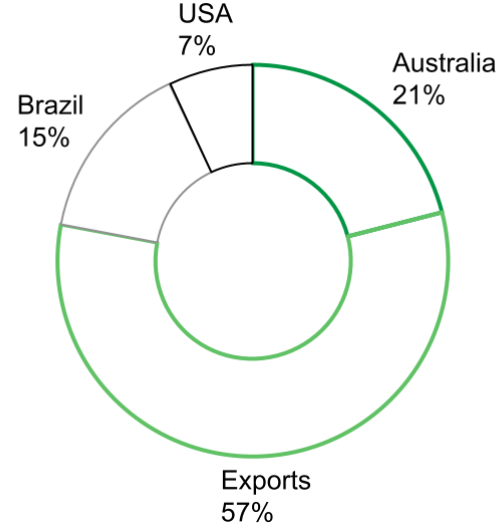
Delivers sustainable cash generation, enabling international growth and shareholder returns

1. Indexed to 100 in FY20

# Scale distribution in Agriculture International

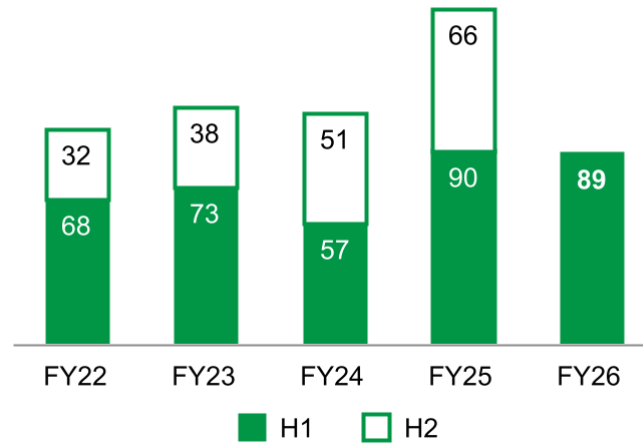
Low capital intensity, positioned to deliver robust returns and strong cash generation

## HY26 volume contribution



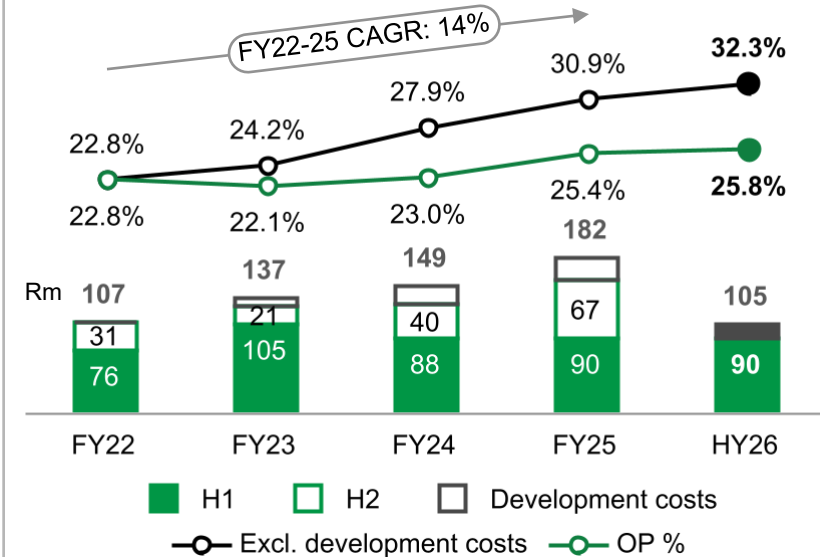
- Expanding footprint in large, fast growing biostimulant markets
- Grow regional presence in Brazil
- Increasing distribution network in USA
- Partnering to increase distribution footprint
- Expanding manufacturing in Morwell

## Humate and specialities volumes<sup>1</sup>



- Biostimulant market expected to grow by 9-10% p.a. between 2024-2032
- Leverage growing demand for sustainable agricultural practices
- Access to high quality raw material source
- New product registrations progressing in India, Vietnam and Indonesia

## Operating profit



- Low capital investment required to scale volumes
- Attractive margins and cash conversion
- High growth export regions are margin accretive
- Margin expansion expected as USA scales and matures
- Regional diversification improves resilience

1. Indexed to 100, from FY22



# The Mining segment is a key growth vector

BME is positioned to become a global mining solutions business of scale

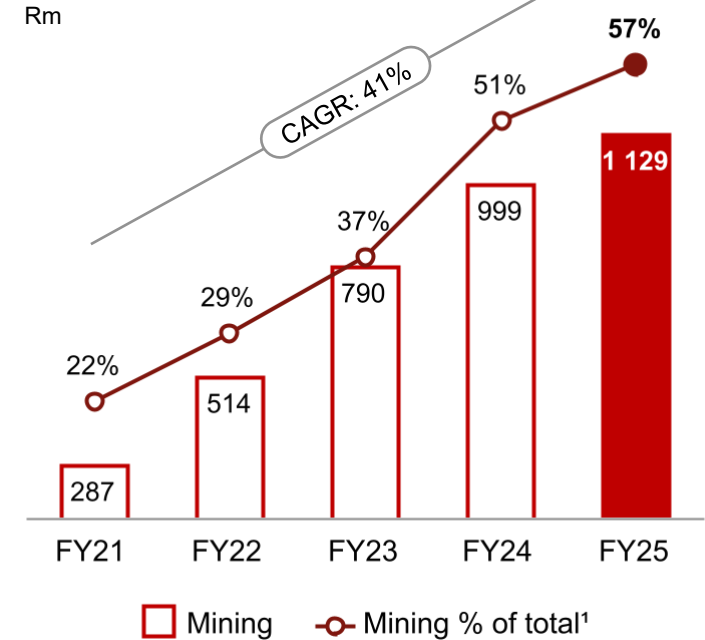
## Growth industry

- Underpinned by strong fundamentals driven by urbanisation, energy transition and decarbonisation
- Long-term demand for critical commodities
- Lower cyclicality and price risk
- Faster cash conversion cycle
- Strong government support prioritising mineral supply

## BME global capability established, geared for growth

- Trusted international brand, leveraging strong technology and service reputation
- Infrastructure deployed in primary global markets
- Track record of successful partnerships
- Significant global organic and inorganic growth opportunities
- Hydrogen peroxide emulsion capability being deployed in North America

## Mining operating profit



**Globally competitive solutions, customer-centric innovation and best-in-class infrastructure**

1. Relative to Omnia's operating segments, excluding head office and eliminations

# Ongoing execution of Mining International growth strategy

Positioned for growth and further diversification

## Indonesia JV sustainable growth



- Attractive market with strong growth outlook
- Integration progressing well
- First metal contract secured
- Introduction of new technology (dual salt emulsion and electronic detonators)
- Several safety awards received

## Canadian mobilisation nearing completion



- Plants commissioned (non-electric, electronic, emulsion)
- Regulatory approval received for non electrics
- Certifications for adjacent markets in progress
- Distribution partnerships being explored
- Positive momentum with underground trials
- Hypex Bio infrastructure build progressing

## Australian organic growth in progress



- AXXIS™ plant commissioned in WA
- Successful AXXIS™ trials
- Establishing secondary capability to service quarry and construction projects
- Infrastructure-build in East Australia approved
- Exploring partnerships to accelerate market entry

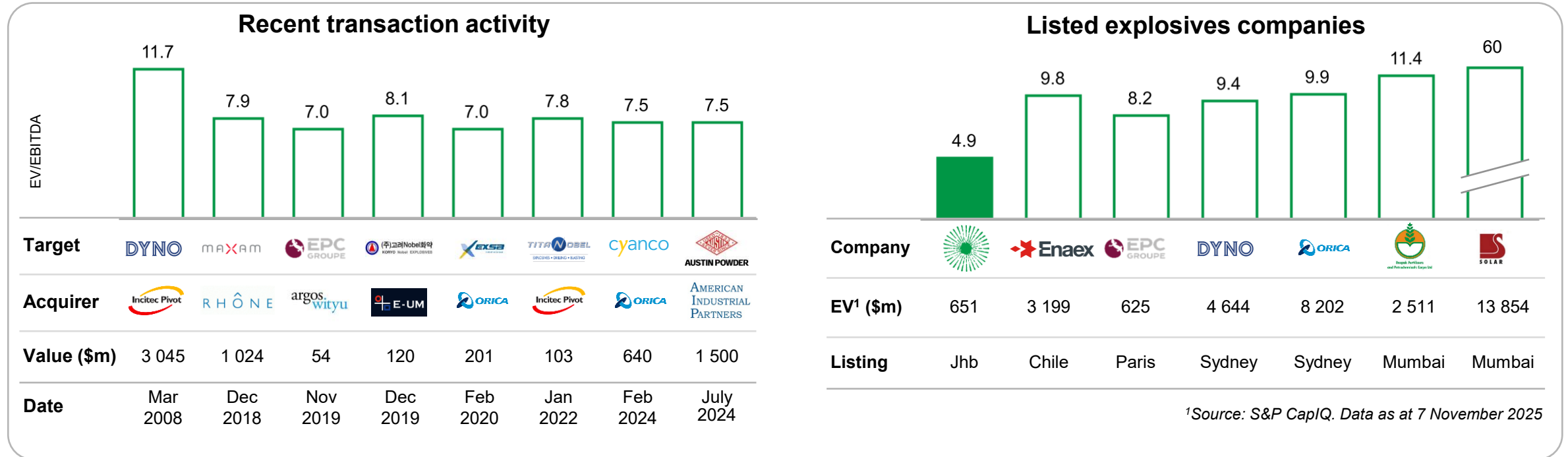
## Additional global opportunities



- Expansion across SADC and West Africa
- Growth of BME Metallurgy into other growth markets
- Exploring partnerships in new regions
- Leveraging Hypex Bio technology
- Disruptive technology, competitive advantage

# Global explosives multiples reflect strong fundamentals

## Omnia presents a compelling value opportunity



- Mining is an attractive sector with strong fundamentals and long-term growth potential
- The explosives industry is consolidating based on regional advantages and global customers
- BME has strong competitive position in fast-growing African mining markets, making it a compelling strategic partner
- Omnia undervalued in global context



# Outlook

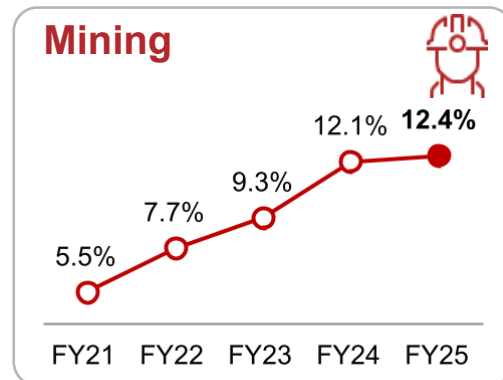
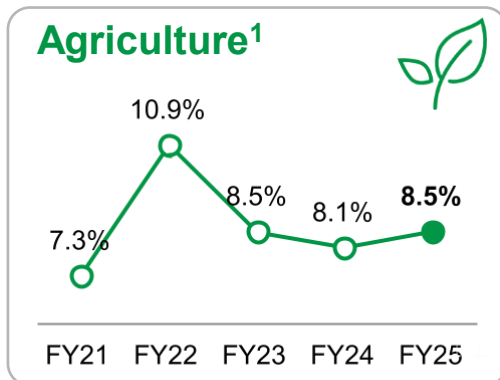
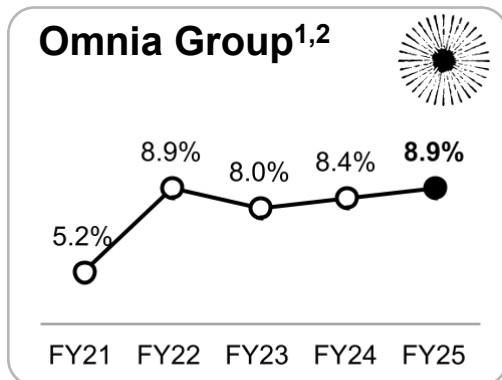


**OMNIA**



# Margin performance and ROE from core operations

Margin expansion and capital discipline driving higher returns

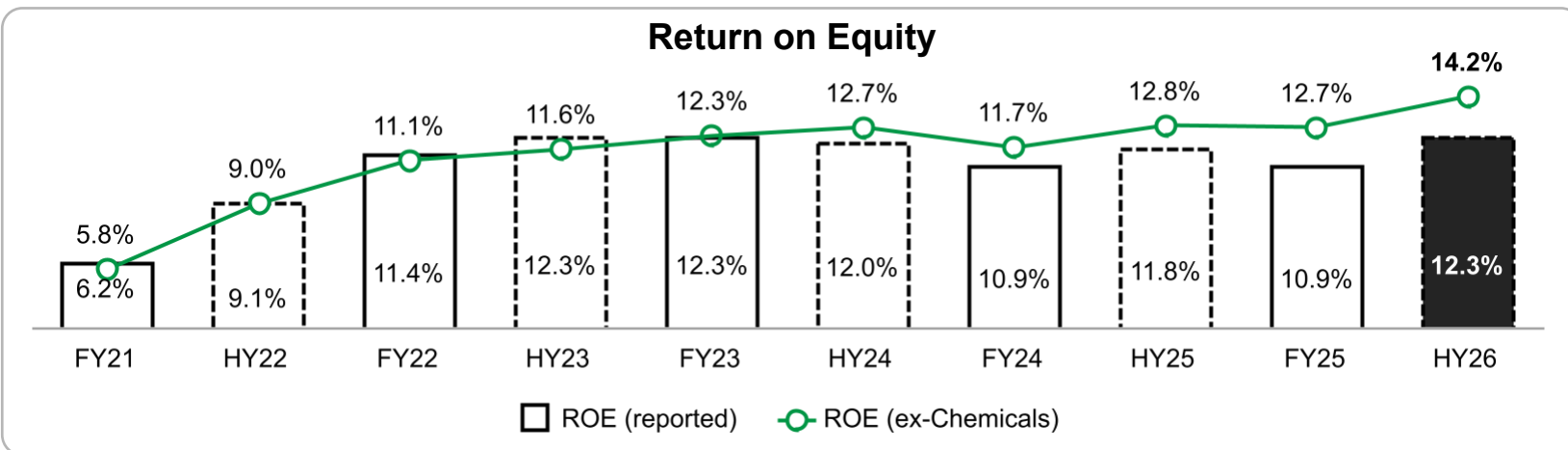


Medium term margin guidance

8% to 10%

9% to 12%

10% to 12%



## Levers to further increase returns

### Increase operating margin

- Mining and AgriBio growth
- New partnerships, M&A
- Fix underperforming businesses
- Operational efficiencies

### Increase asset turn

- Increase plant utilisation
- Optimise fixed asset base
- Reduce working capital





### Disciplined capital allocation

- Accretive investments and disposals
- Maintain balance sheet optionality
- Sustained shareholder distributions

1. Continuing operations excluding Zimbabwe for the periods FY21 to FY23 due to hyperinflation 2. Excluding Chemicals segment for all periods

# Earnings enhancing initiatives off FY25 base

Benefits expected to reflect in the medium term

	Cost optimisation	Growth	Potential annual increase in profit over 3 years (Rm)
 <b>Agriculture</b>	<ul style="list-style-type: none"> <li>• Manufacturing and production efficiencies</li> <li>• Supply chain, sourcing and logistics optimisation</li> <li>• SADC operating model changes in effect</li> </ul>	<ul style="list-style-type: none"> <li>• AgriBio International</li> <li>• Specialities in South Africa</li> <li>• Explore market adjacencies</li> <li>• Grow traded products in SADC</li> </ul>	<b>180 - 280</b>
 <b>Mining</b>	<ul style="list-style-type: none"> <li>• Asset optimisation</li> <li>• Expense management</li> <li>• Production efficiency</li> </ul>	<ul style="list-style-type: none"> <li>• Canada, Indonesia and Australia</li> <li>• Growth in primary African markets</li> <li>• AXXIS™ Titanium rollout globally</li> </ul>	<b>300 - 450</b>
 <b>Chemicals</b>	<ul style="list-style-type: none"> <li>• Operations rationalisation</li> <li>• Disposal of non-core operations</li> </ul>	<ul style="list-style-type: none"> <li>• Bulk trade business</li> </ul>	<b>180 - 210</b>
 <b>Omnia Group</b>	<ul style="list-style-type: none"> <li>• Consolidate non-performing geographies and assets</li> <li>• Organisational and operating model changes</li> </ul>		<b>40 - 80</b>

**Total:** 700 - 1 020

**CAGR:** 12% - 17%

# Outlook

Positive outlook driven by strong customer propositions and capital discipline in favourable primary markets

## Mining



- Ongoing market protection and expansion across core business
- Continued growth of explosives and chemicals across commodities
- Detonator plants in Canada and Australia commissioned - product certifications followed by ramp-up
- Hydrogen peroxide emulsion plant build a key milestone in Canada
- Integrating technology partnerships
- Focusing on costs and efficiencies across all regions

## Agriculture



- Ongoing investment in manufacturing and supply chain enhance operational resilience and supply security
- Sustained positive agronomic conditions in South Africa support robust market demand
- Increased demand from recovering agriculture sector in Zambia, supported by operating model changes to enhance Rest of Africa's performance
- International growth through wholesales distribution footprint and biostimulant product offering

## Chemicals



- Finalisation of restructure
- Release of capital from sale of assets and Water Care business
- Expanding bulk trade business to enhance long-term value creation and ensure sustainable performance



# Omnia has significant potential for strong growth and returns

Attractive customer propositions and operational excellence gear us for growth

## Compelling investor proposition

- Operating in primary sectors

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- Mining driving international growth and diversification

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- ESG integrated business model

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- Operational excellence
  - Agile and versatile supply chain capability
  - Integrated manufacturing complex
  - Most reliable production assets in SADC

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- Distinct competitive advantage in Mining and Agriculture
  - Pioneering, innovative and superior blasting technology
  - Premium Agriculture solutions through Nutriology®
  - AgriBio - superior margins and cash conversion

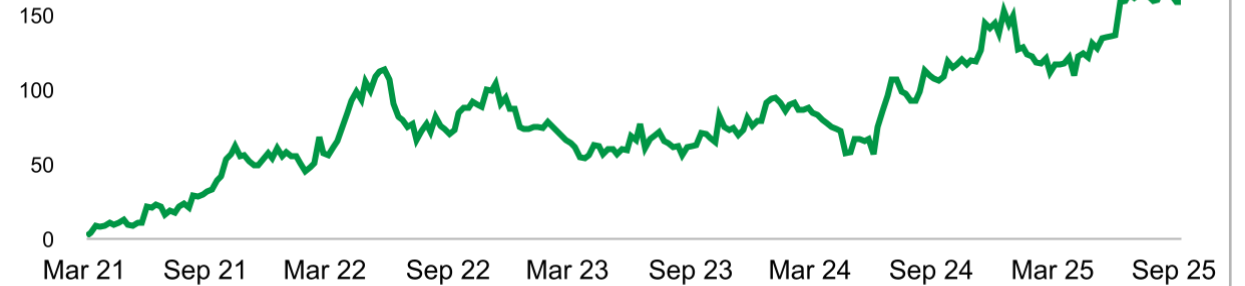
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- Cash generative, strong balance sheet

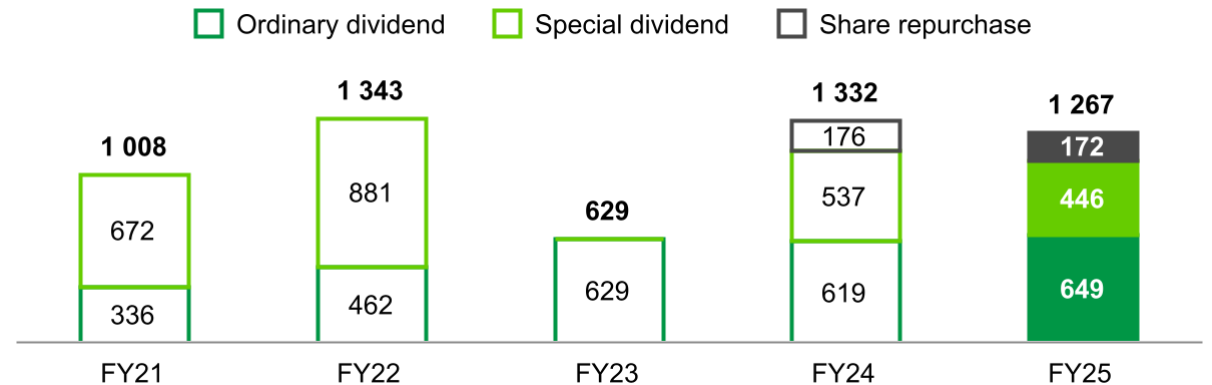
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- Attractive dividend yield

## Total shareholder return (%)



## Shareholder distributions (Rm)

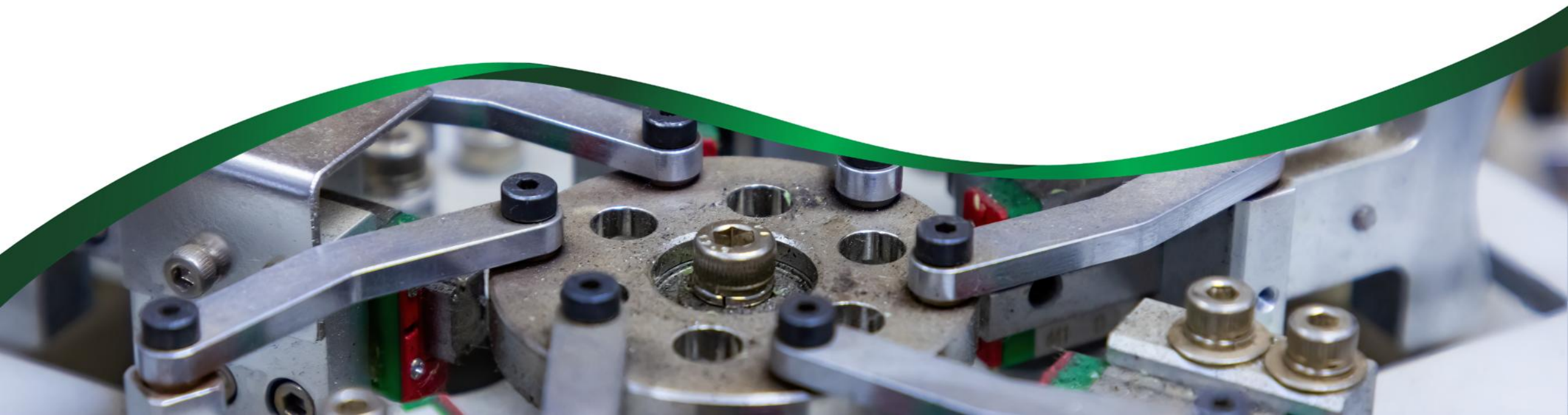




Questions



**OMNIA**



# Annexures



# Governance | Board

8

Board members

6

Independent  
Non-executive directors

2

Executive directors



**Tina  
Eboka**  
Board Chair

Joined the board in 2016 and appointed as chair in 2022; with over 27 years' board level strategy consulting experience



**Seelan  
Gobalsamy**  
Chief Executive Officer

Appointed as non-executive director in 2018, CEO in 2019; with more than 20 years' executive leadership experience



**Stephan  
Serfontein**  
Finance Director

Appointed in 2020 with more than 20 years' international commercial and corporate finance experience



**George  
Cavaleros**  
ARC Chair

Appointed in 2019 with 30 years' experience in financial services



**Wim  
Plaizier**  
SEC Chair

Appointed in 2019 with 35 years' global and senior management experience



**Thoko  
Mokgosi-Mwantembe**  
RNC Chair

Appointed in 2018 with extensive experience as a director of various multinationals



**Ronel  
van Dijk**

Appointed in 2022 with extensive experience as a director of listed companies



**Prof. Nick  
Binedell**

Appointed in 2017 with over 30 years' business leadership and strategy experience

# Management team



**Seelan Gobalsamy**  
**Chief Executive Officer**

Chartered Accountant (SA) AMP (Harvard)



**Stephan Serfontein**  
**Finance Director**

Chartered Accountant (SA)



**Tiaan Kotzé**  
**Chief Operating Officer**

Chartered Accountant (SA)



**Ditebogo Malatsi**  
**SHEQ and Sustainability**

MPhil (Development Finance)



**Ralf Hennecke**  
**Mining**

Mining Engineer, MBA



**Simphiwe Mdluli**  
**Governance**

Masters of Law (LLM), Attorney of the High Court of South Africa



**Bronwyn Murray**  
**Human Resources**

BCom and LLB, Postgraduate Diploma (Administrative Law)



**Glen Heinrich**  
**Strategy, Capital and M&A**

MSc (Chem Eng),  
PhD (Chem Eng), CFA



**Jacques de Villiers**  
**Manufacturing Operations and Supply Chain**

BEng (Mechanical)



**Nerina Bodasing**  
**Marketing, Communications and Investor Relations**

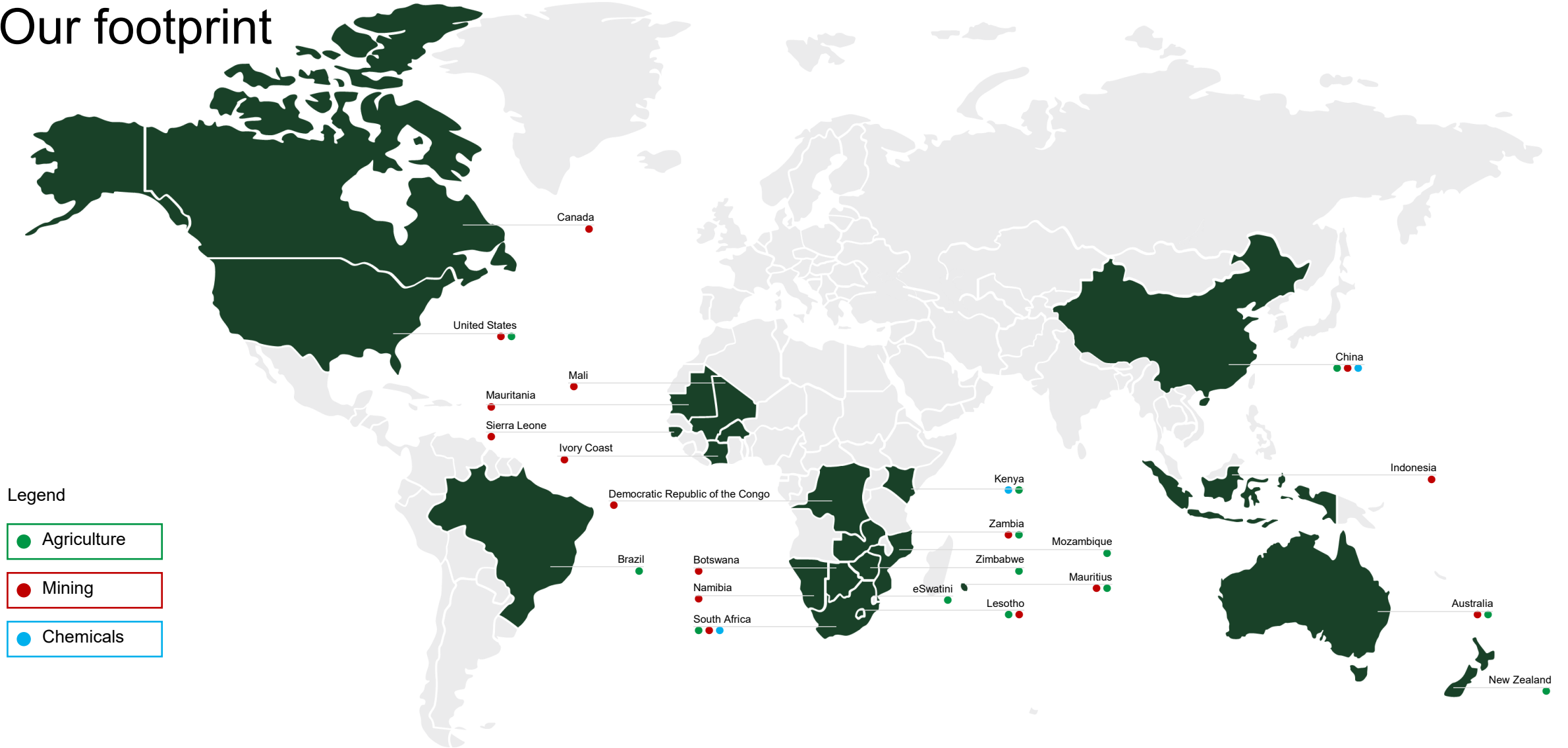
MBA, BSc (Hon)



**Francois Visagie**  
**Strategic Projects and R&D**

MEng (Chem), BCom (Econ)

# Our footprint



Physical presence in **23** countries

**77** distribution centres globally

**47** manufacturing, blending and packaging facilities

More than **3 800** people employed

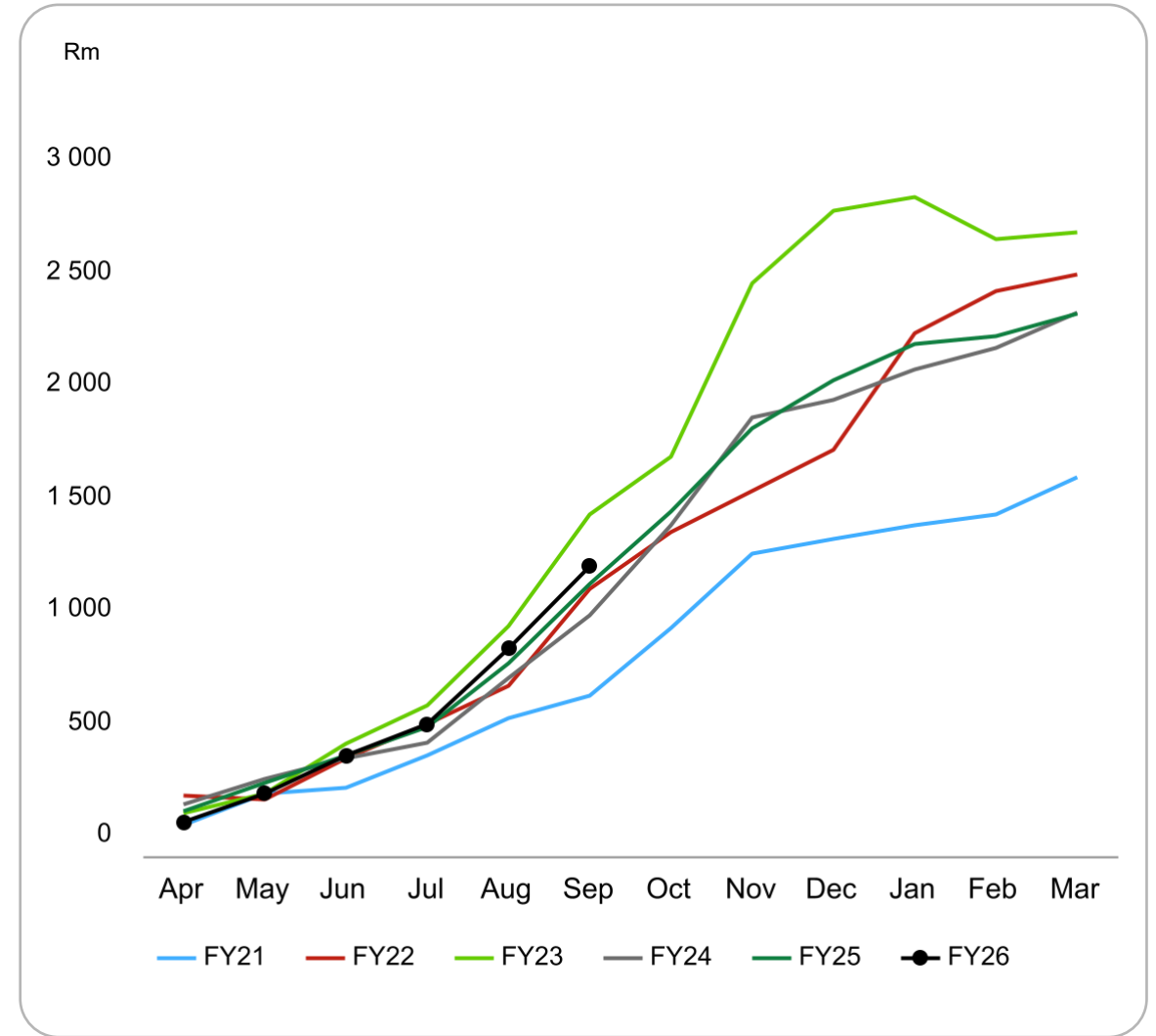
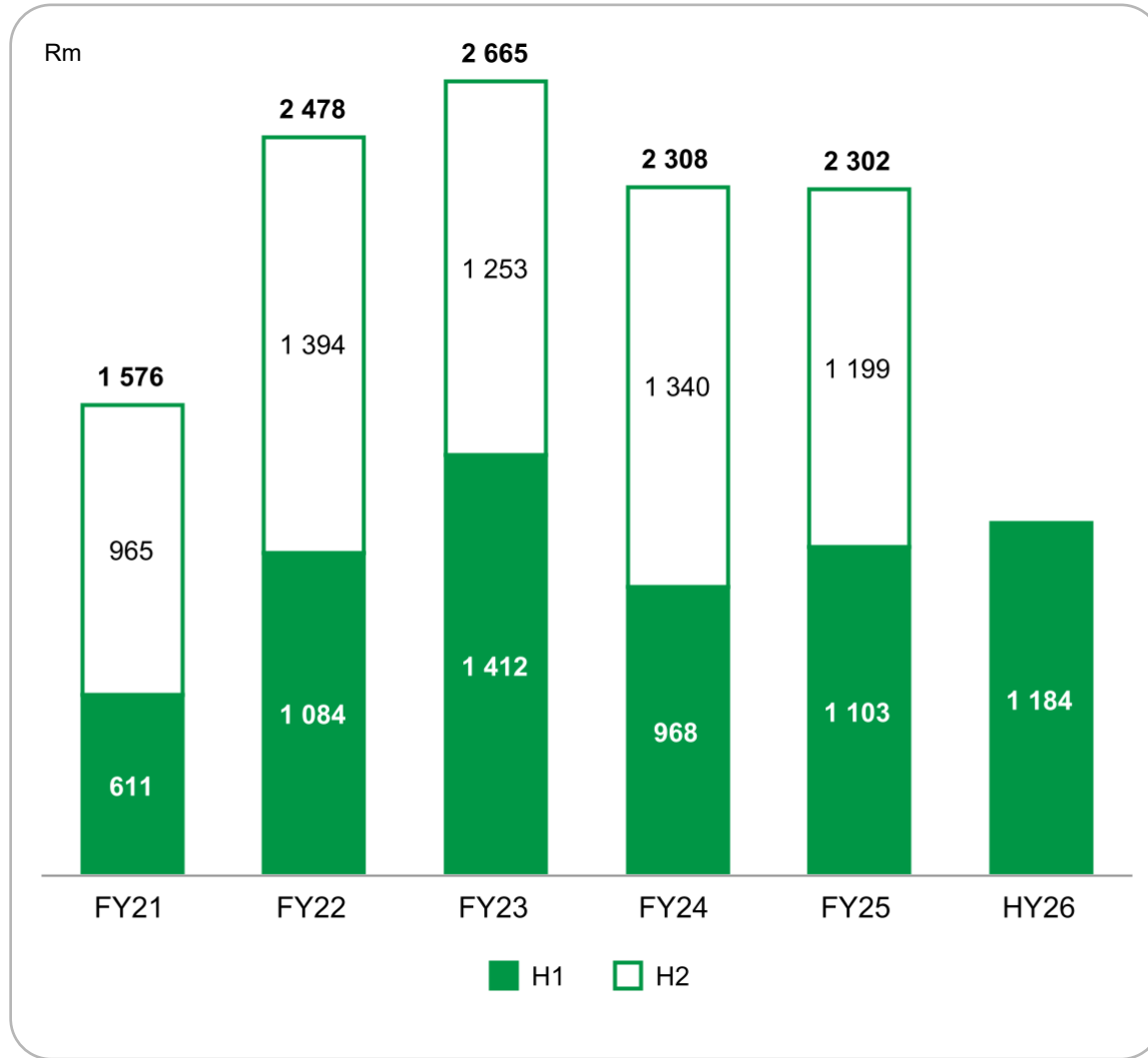
**Leading** in-house research, development and innovation

# Strong performance since HY22

	HY22	FY22	HY23	FY23	HY24	FY24	HY25	FY25	HY26
<b>EBITDA<sup>1 2</sup></b>	1 117	2 567	1 447	2 809	1 054	2 525	1 216	2 545	<b>1 280</b>
<i>Agriculture<sup>2</sup></i>	692	1 648	844	1 611	491	1 306	604	1 345	<b>642</b>
<i>Mining</i>	328	707	443	978	535	1 165	620	1 304	<b>654</b>
<i>Chemicals</i>	97	212	160	220	28	54	(8)	(104)	<b>(16)</b>
<b>Operating profit margin<sup>2</sup></b>	7.5%	8.2%	9.2%	7.6%	6.5%	7.7%	7.3%	7.4%	<b>8.0%</b>
<b>HEPS</b>	286	672	295	742	282	699	288	704	<b>320</b>
<b>EPS</b>	282	653	304	692	285	705	289	692	<b>326</b>
<b>Net cash position</b>	1 130	2 352	140	1 818	1 636	2 301	812	1 770	<b>695</b>
<b>NWC to Revenue</b>	16.4%	15.6%	22.0%	16.0%	16.3%	16.2%	17.5%	15.0%	<b>16.3%</b>
<b>ROE<sup>3</sup></b>	9.1%	11.4%	12.3%	12.3%	12.0%	10.9%	11.8%	10.9%	<b>12.3%</b>
<b>ROIC</b>	9.6%	11.4%	12.4%	14.4%	10.7%	10.8%	11.5%	11.4%	<b>12.5%</b>
<b>Credit rating</b>									
Short term	A1	A1	A1	A1	A1	A1	A1	A1	<b>A1</b>
Long term	A: Stable	A: Stable	A: Positive	A: Positive	A+: Stable	A+: Stable	A+: Stable	A+: Stable	<b>A+: Stable</b>
<b>B-BBEE</b>	Level 2	Level 2	Level 2	Level 2	Level 2	Level 2	Level 2	Level 2	<b>Level 2</b>

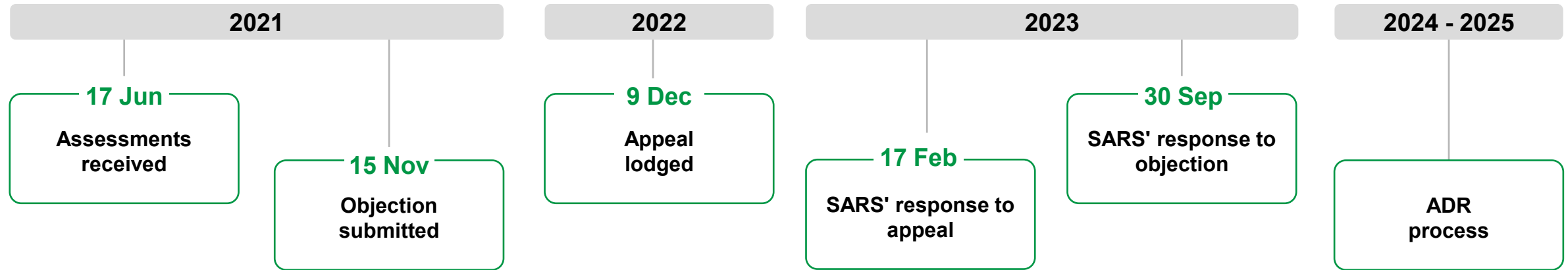
1. Total EBITDA excluding Head office and eliminations 2. Excluding Zimbabwe for HY22 to HY23 due to hyperinflation 3. ROE = Diluted Headline earnings / Average equity

# EBITDA progression



Note: Zimbabwe has been excluded in FY21 to FY23 due to hyperinflation

# SARS | Update on international tax dispute



## Background

- On 9 December 2022, Omnia lodged notice of appeal and intention to partake in ADR (following SARS' partial allowance of our objection)
- On 17 February 2023, SARS responded to Omnia's notice of appeal and notified that matter is appropriate for ADR
- ADR commenced in FY24, is ongoing and at an advanced stage with conclusion expected in the near term

## Next steps

- If agreement cannot be reached during ADR, appeal to the Tax Court to resume
- Alternatively, Omnia may also seek relief in terms of the Mutual Agreement Procedure under the various double taxation agreements between RSA and foreign jurisdictions

# Tax rate reconciliation

Rm	Unaudited 30 Sep 25	Unaudited 30 Sep 24
<b>Effective rate on taxation</b>	<b>36.0%</b>	<b>35.8%</b>
Adjusted for:		
Non-deductible expenses	(7.6%)	(3.1%)
<i>Non-deductible expenses and expenses of a capital nature<sup>1</sup></i>	<i>(3.4%)</i>	<i>(2.2%)</i>
<i>Unrealised foreign exchange movement<sup>2</sup></i>	<i>(3.8%)</i>	<i>–%</i>
<i>Other<sup>3</sup></i>	<i>(0.4%)</i>	<i>(0.9%)</i>
Controlled foreign company legislation imputation and Pillar Two top up tax	(0.4%)	(1.3%)
Exempt income <sup>4</sup>	0.6%	1.1%
Tax losses not recognised as deferred tax asset	(2.6%)	(2.0%)
Foreign tax rate differential <sup>5</sup>	1.0%	2.8%
Assessed losses utilised	0.4%	–%
Provisions under IFRIC 23 – <i>Uncertainty over Income Tax Treatments</i>	–%	(4.6%)
Special allowances <sup>6</sup>	0.3%	0.1%
Over/(under) provision prior year tax	1.0%	(1.6%)
Withholding tax	(1.4%)	–%
Capital gains tax <sup>7</sup>	(0.3%)	(0.2%)
<b>South African statutory rate</b>	<b>27.0%</b>	<b>27.0%</b>

<sup>1</sup> **Non-deductible expenses** and expenses of a capital nature include consultation and legal fees, overseas travel, employee related costs and capital expenditure

<sup>2</sup> **Unrealised foreign exchange movement** primarily arose from the requirement for one of the Group's Zambian entities to compute tax based on Zambian Kwacha financial records, while its functional currency is USD. The comparative of 0.1% was included in "Other" in HY25

<sup>3</sup> **Other** comprises mainly non-deductible interest and fines

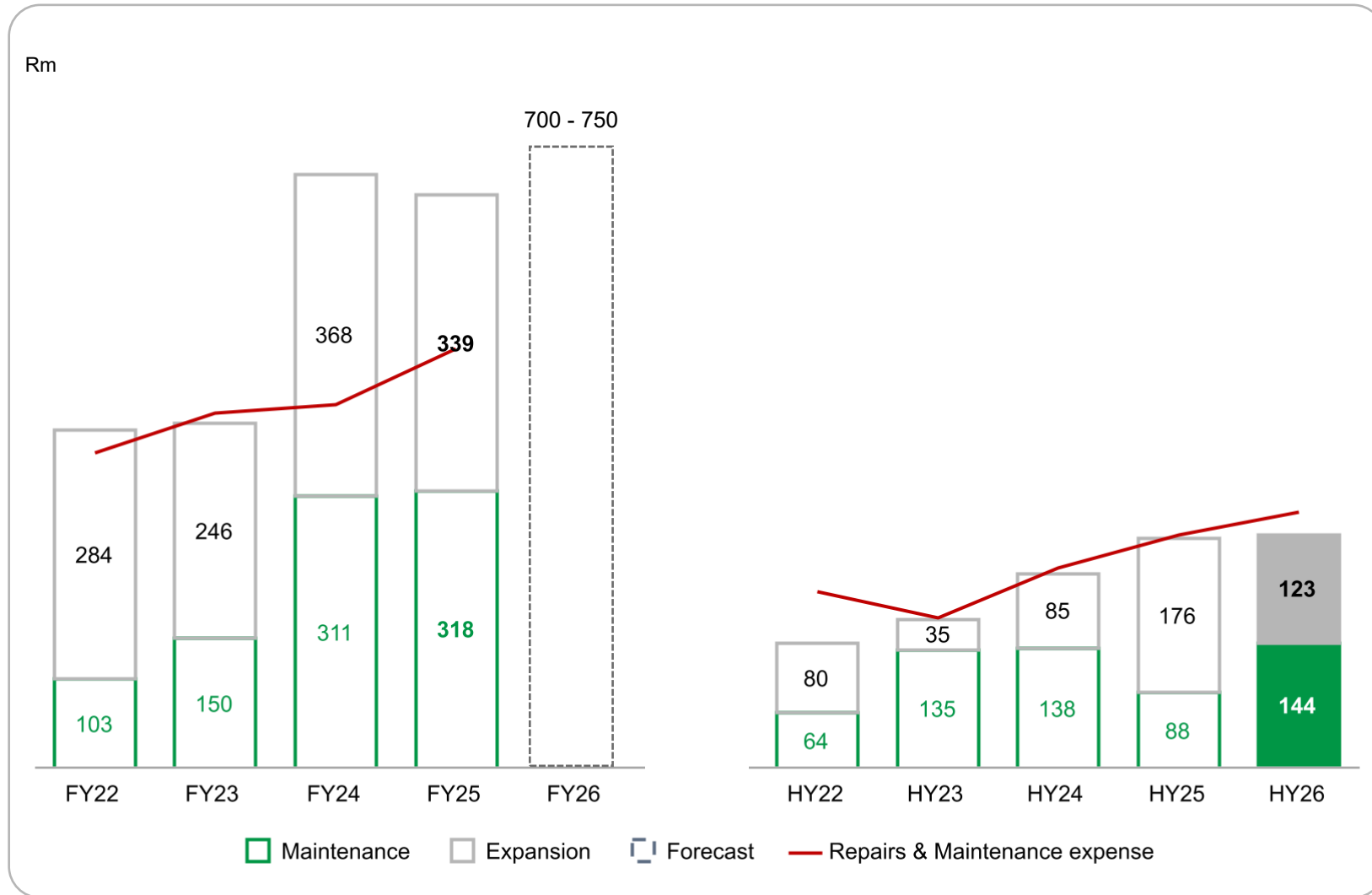
<sup>4</sup> **Exempt income** mainly comprises profit from asset disposals and the Group's share of results from joint ventures

<sup>5</sup> The Group operates in **23 countries** with statutory tax rates ranging from 3% to 32%. With the tax reconciliation being based on Omnia Holdings Limited's statutory tax rate of 27% (FY25: 27%), the impact of applying a different tax rate to the taxable profits or losses in foreign jurisdictions is reflected as 'Foreign tax rate differential'

<sup>6</sup> **Special allowances** comprises learnership allowances and research and developments incentives

<sup>7</sup> The comparative of 0.2% was disclosed as "Other" in HY25

# Capital expenditure

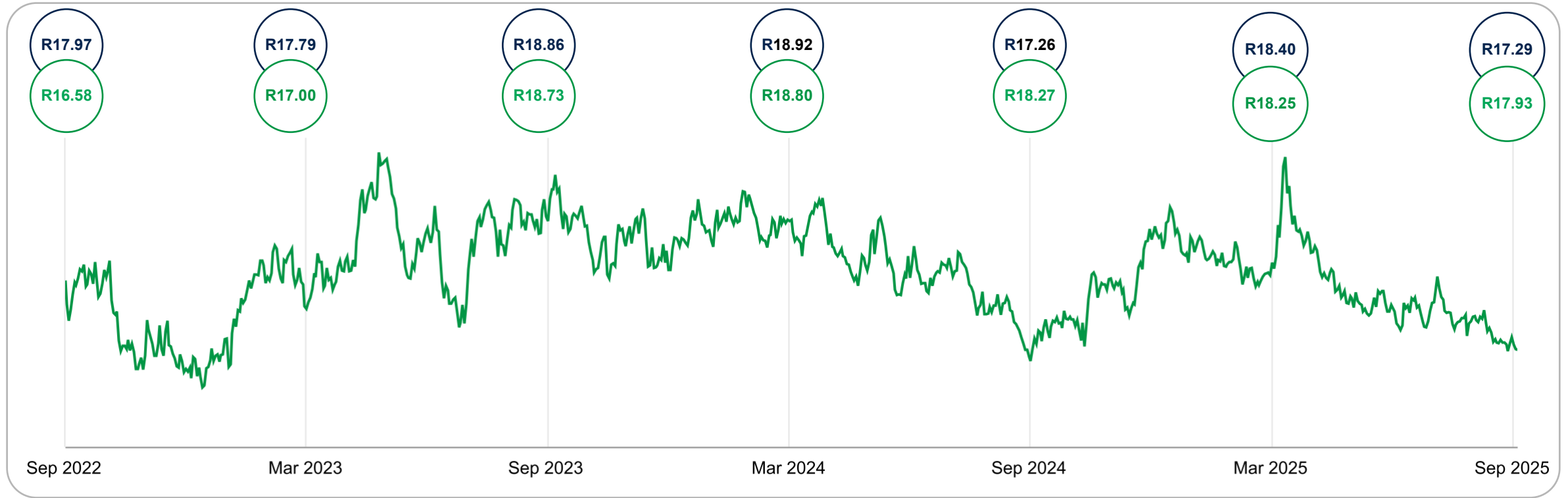



- **Strengthening the SADC Core:**
  - NAP1 DCS Upgrade
  - Replaced NAP1 LaMont Boiler
  - MMU replacement programme
  - BME Namibia in support of new Uranium business
- **International growth:**
  - Agriculture Australia and Mining Canada
- **ESG:**
  - Investments in renewable energy generation capacity at Sasolburg to contribute an additional 10 000 MWh annually


# Commodities



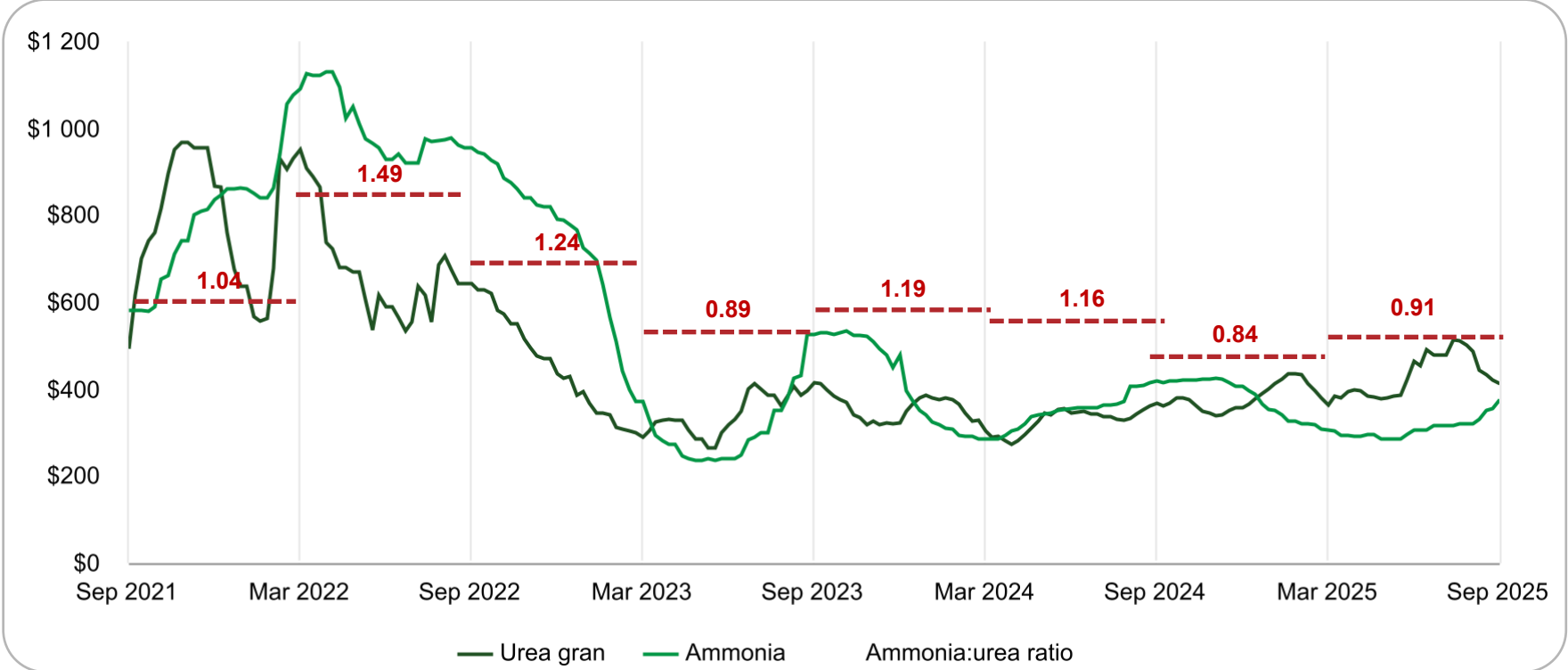
# Rand/USD exchange rate




 **Closing rate**  
(6%) movement 31 Mar 25 to 30 Sep 25  
(9%) movement 31 Mar 24 to 30 Sep 24

 **Monthly average rate**  
(2%) movement 31 Mar 25 to 30 Sep 25  
(3%) movement 31 Mar 24 to 30 Sep 24


# Ammonia ME vs Urea ME prices




Prices at 30 Sep		USD
<b>UREA (GRAN)</b>		
2021		475
2022		588
2023		300
2024		353
<b>2025</b>		<b>413</b>
<b>AMMONIA</b>		
2021		580
2022		955
2023		525
2024		408
<b>2025</b>		<b>375</b>
<b>6 MONTH AVERAGE AMMONIA:UREA RATIO</b>		
Mar-23		1.24
Sep-23		0.89
Mar-24		1.19
Sep-24		1.16
Mar-25		0.84
<b>Sep-25</b>		<b>0.91</b>



**17%**



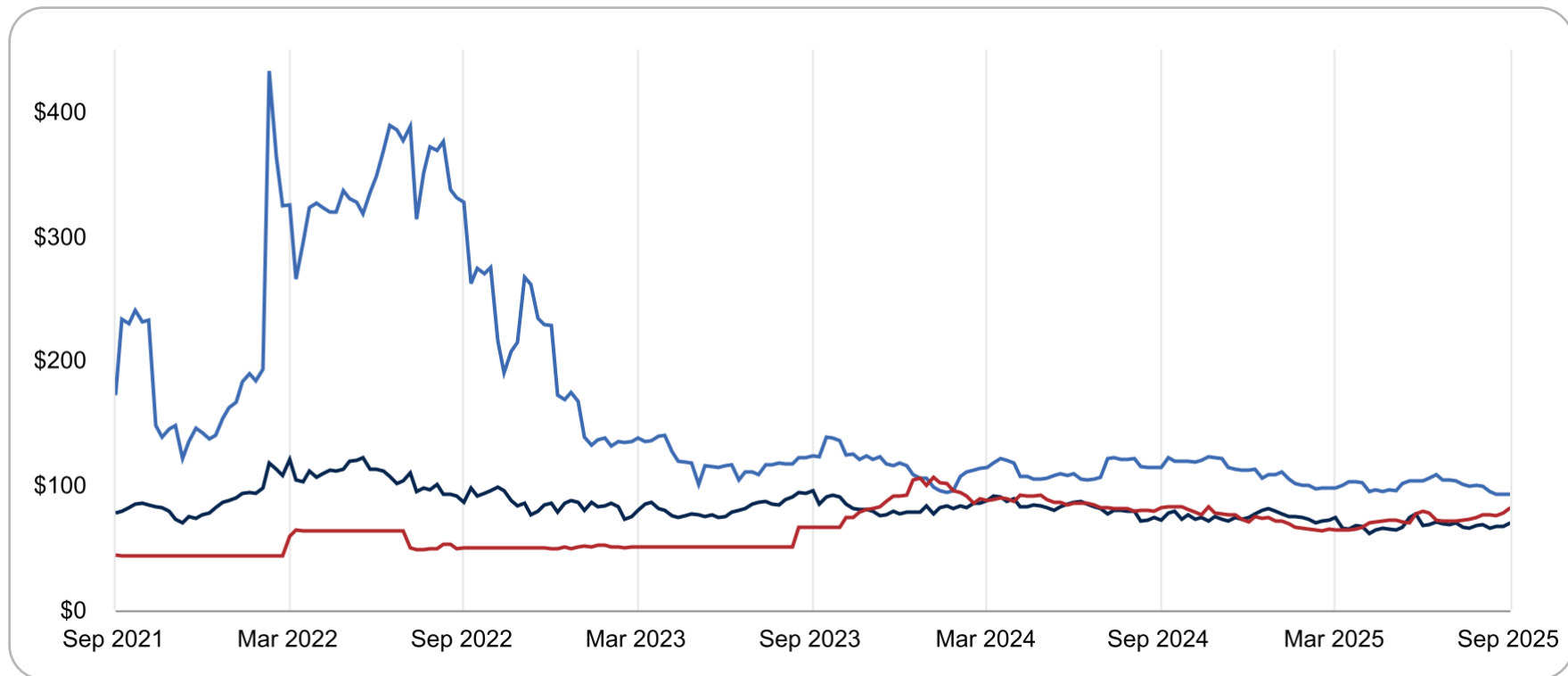
**(8%)**




**(22%)**

% Movement is for the period 30 Sep 24 to 30 Sep 25


# Energy/commodity prices




Prices at 30 Sep		USD
<b>BRENT CRUDE</b>		
2021		79
2022		88
2023		95
2024		72
<b>2025</b>		<b>70</b>
<b>COAL</b>		
2021		233
2022		328
2023		123
2024		115
<b>2025</b>		<b>93</b>
<b>URANIUM</b>		
2021		43
2022		49
2023		67
2024		82
<b>2025</b>		<b>82</b>



**(3%)**



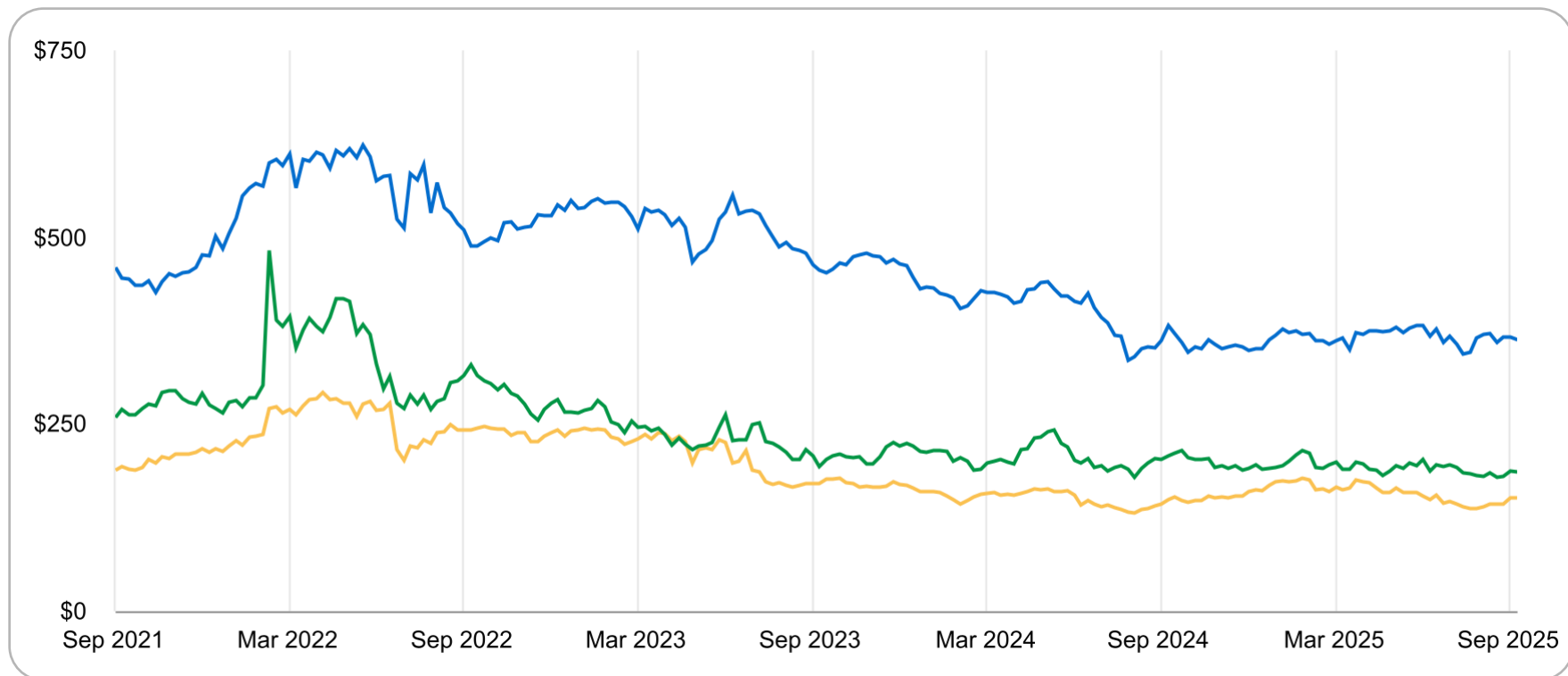
**(19%)**



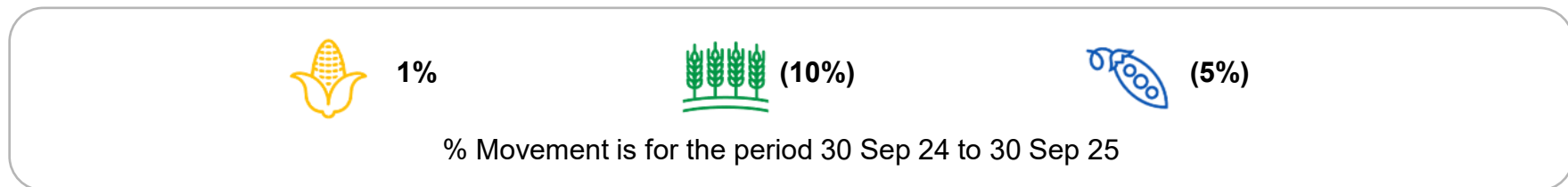
**0%**

% Movement is for the period 30 Sep 24 to 30 Sep 25

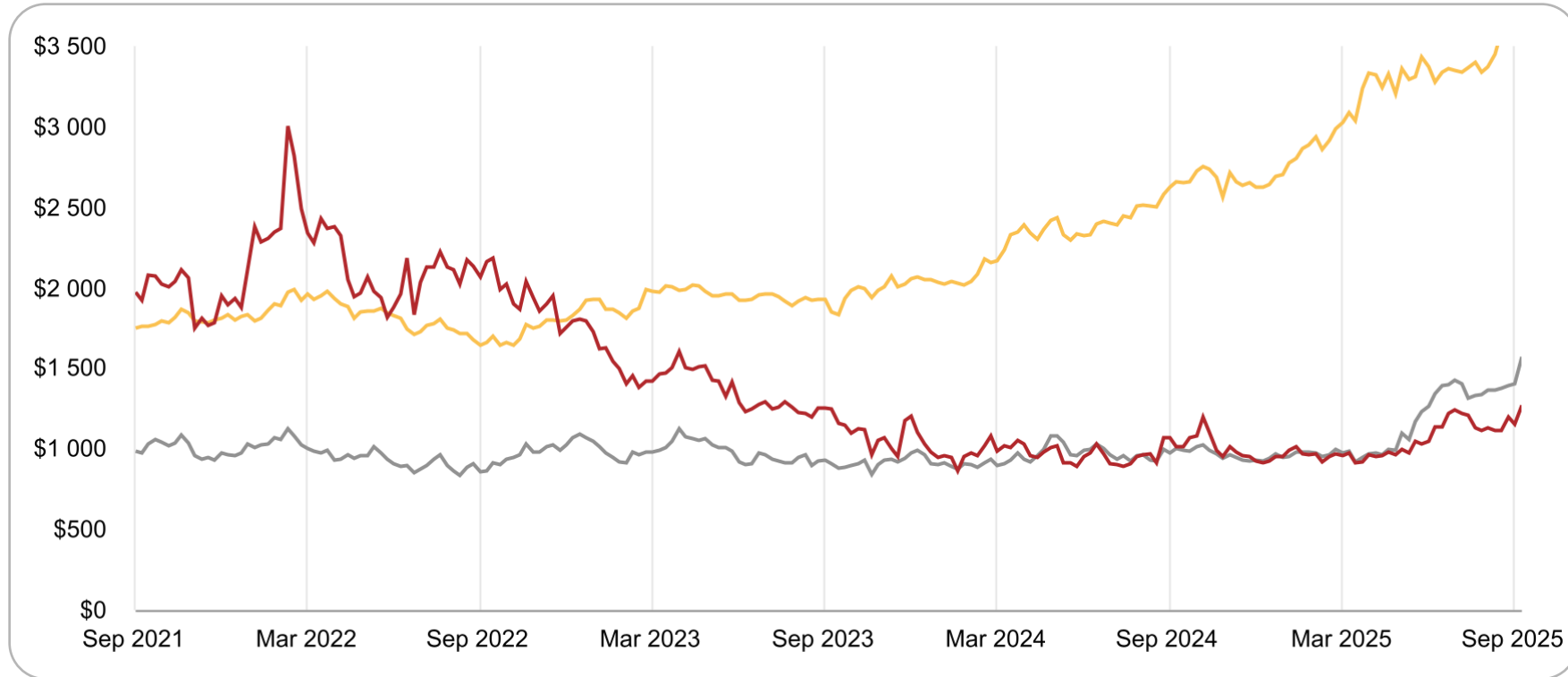
# International crop prices



Prices at 30 Sep		USD
<b>YELLOW MAIZE</b>		
2021		193
2022		242
2023		170
2024		149
<b>2025</b>		<b>151</b>
<b>WHEAT</b>		
2021		269
2022		329
2023		193
2024		207
<b>2025</b>		<b>186</b>
<b>SOYA</b>		
2021		445
2022		487
2023		455
2024		381
<b>2025</b>		<b>362</b>



# Precious metals prices

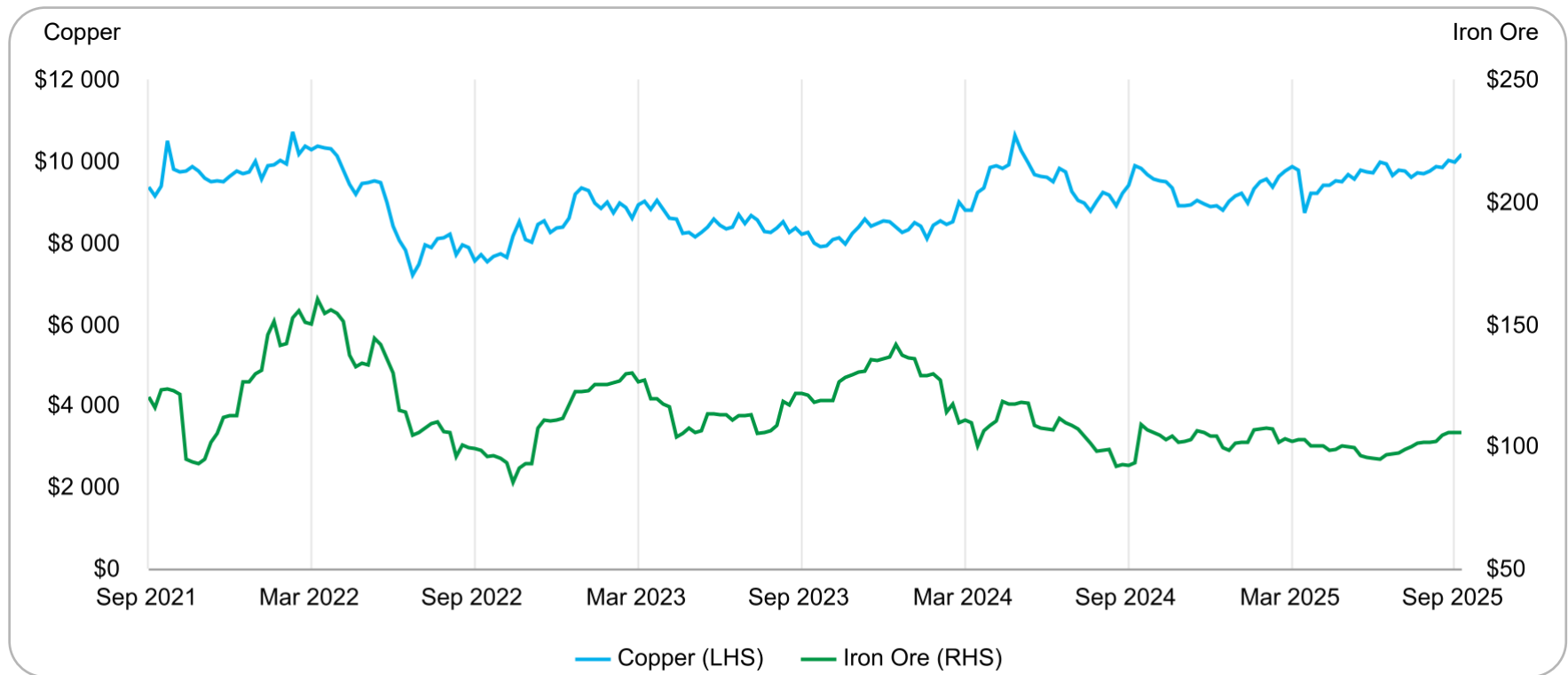


Prices at 30 Sep		USD
AU	<b>GOLD</b>	
	2021	1 760
	2022	1 660
	2023	1 848
	2024	2 658
	<b>2025</b>	<b>3 760</b>
Pt	<b>PLATINUM</b>	
	2021	972
	2022	859
	2023	904
	2024	1 000
	<b>2025</b>	<b>1 568</b>
Pd	<b>PALLADIUM</b>	
	2021	1 919
	2022	2 158
	2023	1 246
	2024	1 011
	<b>2025</b>	<b>1 270</b>

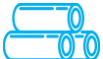

AU 41%
Pt 57%
Pd 26%

% Movement is for the period 30 Sep 24 to 30 Sep 25

# Metal commodity prices



Prices at 30 Sep		USD
<b>COPPER</b>		
2021		9 132
2022		7 688
2023		8 239
2024		9 875
<b>2025</b>		<b>10 162</b>
<b>IRON ORE</b>		
2021		116
2022		98
2023		121
2024		93
<b>2025</b>		<b>105</b>

 **3%**
 **13%**

% Movement is for the period 30 Sep 24 to 30 Sep 25